



# BRUNEI ECONOMIC BULLETIN

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**THE EDITOR**  
**BRUNEI ECONOMIC BULLETIN (BEB)**  
**JPKE (DEPARTMENT OF ECONOMIC PLANNING AND DEVELOPMENT)**  
**PRIME MINISTER'S OFFICE**

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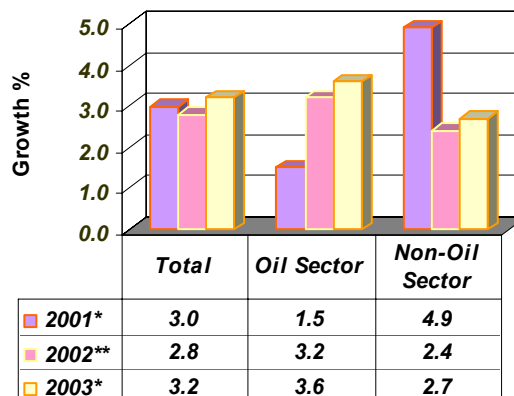
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### Gross Domestic Product

Brunei Darussalam's economy in 2003 is estimated to have expanded by 3.2 per cent in real terms (**Chart 1.1**). This is within the 3-4 per cent range forecasted earlier. The growth was fuelled by pickup in both the oil & gas and non-oil & gas sector.

The oil & gas sector expanded by 3.6 per cent in 2003. This growth was higher than the 3.2 per cent growth in 2002 (**Chart 1.1**). The average weighted oil production increased by 2.1 per cent from 203,021 barrels per day in 2002 to 207,240 barrels per day in 2003 (**Table 1.1**).

**Chart 1.1: Annual GDP Growth Rate**



**Note: \* Estimates**  
**\*\* Revised Estimate**

Meanwhile, the average weighted LNG production increased by 7.2 per cent from 978,804 million btu per day in 2002 to 1,049,143 million btu per day in 2003 (**Table 1.2**). On the whole, the oil and gas production index (OGPI) increased by 3.6 per cent from 104.7 in 2002 to 108.5 in 2003 (**Table 1.3**).

The oil & gas sector's contribution to Gross Domestic Product (GDP) in nominal terms increased from 37.1 per cent in 2002 to 39.8 per cent in 2003 attributed to higher prices of both crude oil and LNG. Price of crude oil averaged out at US\$30.17 per barrel in 2003 compared to US\$25.33 per barrel in 2002. Meanwhile, price of LNG averaged out at US\$4.54 per million btu in 2003 compared to US\$4.17 per million btu in 2002.

### Statistical Data (2003)

- ◆ GDP Growth (Provisional Estimate) : 3.2 %
- ◆ Change in CPI : 0.3%
- ◆ Total Exports : BND 7,704.3 million
- ◆ Total Import (c.i.f): BND 2,311.8 million
- ◆ Government Revenue : BND 4,925.1 million
- ◆ Government Expenditure : BND 2,787.1 million

## BRUNEI DARUSSALAM Q4 2003 ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS

Table 1.1 Oil Production

| Unit - Barrel/Day                 | 2000    | 2001    | 2002    | 2003    |
|-----------------------------------|---------|---------|---------|---------|
| JAN                               | 205,681 | 207,290 | 215,020 | 207,785 |
| FEB                               | 217,272 | 191,472 | 204,550 | 199,502 |
| MAC                               | 216,297 | 197,709 | 201,230 | 206,610 |
| APR                               | 211,948 | 179,623 | 186,880 | 210,221 |
| MAY                               | 203,764 | 169,771 | 193,561 | 205,183 |
| JUN                               | 146,835 | 186,537 | 203,188 | 214,122 |
| JUL                               | 164,901 | 194,308 | 204,150 | 205,119 |
| AUG                               | 179,867 | 193,504 | 216,474 | 203,128 |
| SEP                               | 176,673 | 193,351 | 192,335 | 210,727 |
| OCT                               | 178,751 | 188,568 | 199,427 | 197,564 |
| NOV                               | 205,389 | 213,154 | 211,479 | 214,029 |
| DEC                               | 210,380 | 224,901 | 207,524 | 212,788 |
| Crude Oil Production for the Year | 193,101 | 195,065 | 203,021 | 207,240 |
| Average Crude Oil Production Q1   | 212,991 | 199,069 | 207,013 | 204,803 |
| Average Crude Oil Production Q2   | 187,694 | 178,546 | 194,532 | 209,790 |
| Average Crude Oil Production Q3   | 173,783 | 193,725 | 204,450 | 206,277 |
| Average Crude Oil Production Q4   | 198,095 | 208,828 | 206,085 | 208,063 |
| Average Crude Oil Production 1H   | 200,343 | 188,751 | 200,738 | 207,311 |
| Average Crude Oil Production 2H   | 185,939 | 201,276 | 205,268 | 207,170 |

Source: Petroleum Unit, Prime Minister's Office

Table 1.2 LNG Production

| Unit - MMBtu/Day            | 2000        | 2001        | 2002        | 2003        |
|-----------------------------|-------------|-------------|-------------|-------------|
| JAN                         | 1,106,160.0 | 1,033,542.9 | 1,046,388.0 | 1,118,431.0 |
| FEB                         | 1,080,486.9 | 962,006.0   | 1,095,799.0 | 1,112,133.0 |
| MAC                         | 1,075,867.1 | 1,141,934.0 | 990,443.0   | 1,165,771.0 |
| APR                         | 848,097.7   | 864,858.0   | 750,836.0   | 1,037,552.0 |
| MAY                         | 783,538.7   | 682,869.0   | 687,569.0   | 1,002,617.0 |
| JUN                         | 712,241.0   | 960,671.0   | 915,497.0   | 1,088,005.0 |
| JUL                         | 1,053,055.2 | 838,649.0   | 1,061,756.0 | 1,050,631.0 |
| AUG                         | 895,911.6   | 936,035.0   | 1,061,236.0 | 948,691.0   |
| SEP                         | 866,616.7   | 1,023,296.0 | 980,426.0   | 970,991.7   |
| OCT                         | 849,102.3   | 1,048,142.0 | 1,062,589.0 | 992,310.7   |
| NOV                         | 1,024,072.7 | 976,540.0   | 1,037,404.0 | 1,038,770.0 |
| DEC                         | 1,031,082.9 | 1,146,837.0 | 1,059,582.0 | 1,062,209.0 |
| LNG Production for the Year | 943,992.4   | 968,124.0   | 978,804.0   | 1,049,143.0 |
| Average LNG Production Q1   | 1,087,658.9 | 1,048,621.7 | 1,042,490.4 | 1,132,777.6 |
| Average LNG Production Q2   | 781,317.2   | 834,448.5   | 783,567.4   | 1,042,283.9 |
| Average LNG Production Q3   | 939,309.5   | 931,674.8   | 1,035,060.1 | 990,426.5   |
| Average LNG Production Q4   | 967,477.4   | 1,058,049.4 | 1,053,363.3 | 1,031,013.2 |
| Average LNG Production 1H   | 934,488.0   | 940,943.4   | 912,243.8   | 1,087,280.5 |
| Average LNG Production 2H   | 953,393.5   | 994,862.1   | 1,044,211.7 | 1,011,005.5 |

Source: Petroleum Unit, Prime Minister's Office

Table 1.3 : Oil and Gas Production Index

|                            | 2000  | 2001  | 2002  | 2003  |
|----------------------------|-------|-------|-------|-------|
| JAN                        | 109.7 | 108.0 | 111.2 | 110.9 |
| FEB                        | 113.1 | 100.0 | 109.0 | 107.7 |
| MAC                        | 112.6 | 108.0 | 104.4 | 112.0 |
| APR                        | 103.7 | 92.6  | 91.6  | 109.2 |
| MAY                        | 98.7  | 83.2  | 92.0  | 106.2 |
| JUN                        | 75.9  | 98.2  | 102.7 | 112.2 |
| JUL                        | 93.3  | 97.1  | 107.8 | 107.8 |
| AUG                        | 93.7  | 99.9  | 112.2 | 103.8 |
| SEP                        | 91.6  | 102.6 | 100.9 | 107.2 |
| OCT                        | 91.8  | 101.7 | 106.1 | 103.2 |
| NOV                        | 107.0 | 108.3 | 109.6 | 110.6 |
| DEC                        | 109.0 | 118.0 | 108.9 | 110.9 |
| Average Index for the Year | 100.0 | 101.5 | 104.7 | 108.5 |
| Average Index for Q1       | 111.8 | 105.5 | 108.2 | 110.3 |
| Average Index for Q2       | 92.8  | 91.2  | 95.4  | 109.2 |
| Average Index for Q3       | 92.9  | 99.8  | 107.0 | 106.2 |
| Average Index for Q4       | 102.6 | 109.3 | 108.2 | 108.2 |
| Average Index for 1H       | 102.3 | 98.3  | 101.7 | 109.7 |
| Average Index for 2H       | 97.7  | 104.6 | 107.6 | 107.2 |

Base year 2000=100

Table 1.4: Forestry Sector

|                                  | 2001  | 2002  | growth (%)<br>2001-2002 | 2003  | growth (%)<br>2002-2003 |
|----------------------------------|-------|-------|-------------------------|-------|-------------------------|
| Round Timber ('000 Cubic Metres) | 107.2 | 104.7 | -2.4                    | 101.1 | -3.4                    |
| Bakau Poles (Thousands Pieces)   | 67.3  | 87.3  | 29.8                    | 89.9  | 2.9                     |

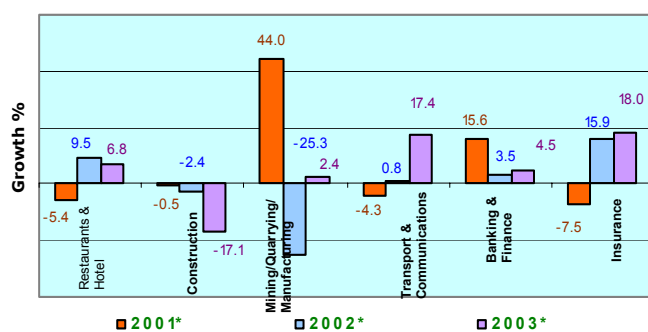
Source: Forestry Department

The non-oil and gas sector expanded by 2.7 per cent in 2003. This is higher than the 2.4 per cent increase in the previous year. This was mainly due to, among others, improved performance in the transport & communications and insurance sector. This sector's contributions to GDP in nominal terms, however, dropped from 62.9 per cent in 2002 to 60.2 per cent in 2003.

Activity in the forestry sector grew at a slower estimated rate of 0.3 per cent in 2003, compared to the 14.3 per cent expansion in 2002. This was due to a drop in the output of round timber and small increase in the production of bakau poles (Table 1.4).

The fishery sector also grew at a slower estimated rate of 9.3 per cent growth in 2003, compared to the 43.4 per cent expansion in 2002. The drop in the output of small-scale fishermen bore the brunt of the slowdown (Table 1.5).

Chart 1.2: Gross Domestic Product of Selected Non-Oil Sector



Note: \* Estimates

Chart 1.3: Value of Garment Export

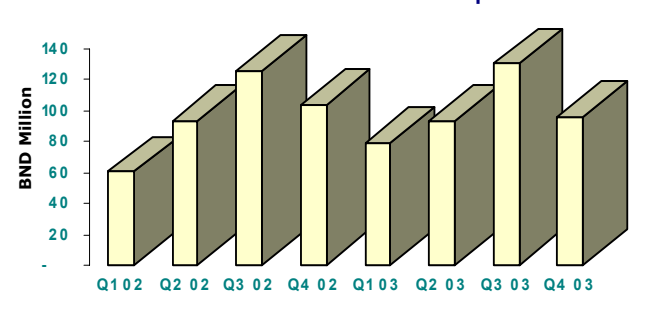


Table 1.5: Fishery Sector

|                                      | 2001     | 2002     | growth (%)<br>2001-2002 | 2003     | growth (%)<br>2002-2003 |
|--------------------------------------|----------|----------|-------------------------|----------|-------------------------|
| Capture Industry (Metric Tonnes)     | 10,343.0 | 13,833.7 | 33.7                    | 14,546.4 | 5.2                     |
| Commercial                           | 3,500.0  | 3,306.0  | (5.5)                   | 3,180.9  | (3.8)                   |
| Small Scale Fishermen                | 6,843.0  | 10,527.7 | 53.8                    | 11,365.5 | 8.0                     |
| Aquaculture Industry (Metric Tonnes) | 339.4    | 407.5    | 20.1                    | 583.3    | 43.2                    |
| Fish                                 | 39.6     | 50.4     | 27.2                    | 74.6     | 48.2                    |
| Prawn                                | 271.0    | 304.5    | 12.4                    | 419.2    | 37.6                    |
| Fresh Water Fish                     | 28.8     | 52.6     | 82.5                    | 89.5     | 70.3                    |
| Total Production                     | 10,682.4 | 14,241.2 | 33.3                    | 15,129.7 | 6.2                     |

Source: Fishery Department

## BRUNEI DARUSSALAM Q4 2003 ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS

Table 1.6: Mining/Quarrying/Manufacturing Sector

|  | 2001      | 2002      | growth (%) | 2003      | growth (%) |
|--|-----------|-----------|------------|-----------|------------|
|  |           |           | 2001-2002  |           | 2002-2003  |
| Garment Export (BNDMillion)                    | 564.7     | 383.3     | (32.1)     | 397.7     | 3.8        |
| Cement Production (Tonnes)                     | 227,363.0 | 231,696.0 | 1.9        | 216,063.0 | (6.7)      |
| Sawn Timber Production (Thousands cubic metre) | 39.7      | 54.2      | 36.4       | 50.9      | (6.0)      |
| Fish processing Production (Tonnes)            | 273.0     | 367.1     | 34.5       | 515.4     | 40.4       |
| Charcoals Production (Thousands kg)            | 24.6      | 24.6      | 0.1        | 28.4      | 15.5       |
| Cable Production (kg)                          | 871,198.5 | 984,096.6 | 13.0       | 785,593.3 | (20.2)     |
| Roofing Production (Tonnes)                    | 3,436.0   | 2,918.0   | (15.1)     | 2,512.5   | (13.9)     |
| Switchboard Production (unit)                  | 1,371.0   | 1,714.0   | 25.0       | 2,871.0   | 67.5       |

Source: Department of Economic Planning &amp; Development

Table 1.7: Construction Sector

|  | 2001        | 2002        | growth (%) | 2003      | growth (%) |
|--|-------------|-------------|------------|-----------|------------|
|  |             |             | 2001-2002  |           | 2002-2003  |
| Govn't Development Expenditure (BNDMillion)                          | 209.5       | 416.5       | 98.8       | 260.05    | (37.6)     |
| Revenue Collection on Calibration of Construction Related Activities | 146,187.5   | 158,937.0   | 8.7        | 149,774.8 | (5.8)      |
| Bank Lending to Construction (BNDMillion)                            | 509         | 453         | (11.0)     | 460       | 1.5        |
| Import of Sand (Tonnes)  | 562.9       | 932.9       | 65.7       | 798.9     | (14.4)     |
| Import of Stone (Tonnes)   | 193,754.1   | 182,735.3   | (5.7)      | 170,358.0 | (6.8)      |
| Import of Cement (Tonnes)  | 189,486.0   | 187,264.3   | (1.2)      | 117,909.8 | (37.0)     |
| Import of Bricks blocks tiles (Tonnes)                               | 6,234.0     | 5,228.9     | (16.1)     | 3,901.4   | (25.4)     |
| Import of Iron & Steel (Tonnes)                                      | 1,332,033.5 | 1,433,645.4 | 7.6        | 870,596.2 | (39.3)     |
| Sales of local cement (Tonnes)                                       | 234,351.0   | 241,638.0   | 3.1        | 54,559.5  | 5.3        |

Source: Department of Economic Planning &amp; Development

Table 1.8: Restaurant and Hotel Sector

|                                  | 2001  | 2002  | growth (%) | 2003  | growth (%) |
|----------------------------------|-------|-------|------------|-------|------------|
|                                  |       |       | 2001-2002  |       | 2002-2003  |
| Import of Food (BNDMillion)      | 280.0 | 319.6 | 14.1       | 349.6 | 9.4        |
| Import of Beverages (BNDMillion) | 20.0  | 19.7  | -1.2       | 18.1  | (8.3)      |
| Hotel Occupancy Rate (%)         | 31.0  | 32.8  | 5.8        | 34.5  | 5.2        |

Source: Department of Economic Planning &amp; Development

The non-oil mining, quarrying and manufacturing sector turned around from the 25.3 per cent contraction in 2002 to grow at an estimated 2.4 per cent in 2003, buoyed by strong growth in the production of switchboards and processed fish (Table 1.6, Chart 1.2 and Chart 1.3).

Activity in the construction sector remained weak. The sector shrank further by an estimated 17.1 per cent in 2003, on the heels of a 2.4 per cent decline in 2002 (Table 1.7, Chart 1.2, Chart 1.4 and Chart 1.5).

Chart 1.4: Revenue Collection on Calibration of Construction Related Activities

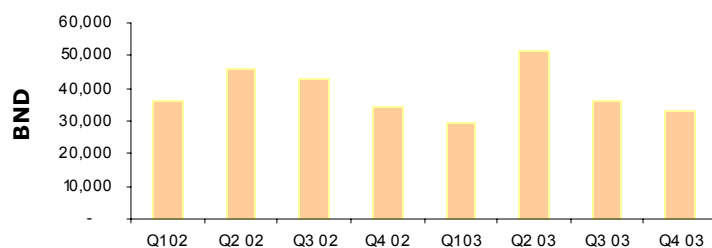
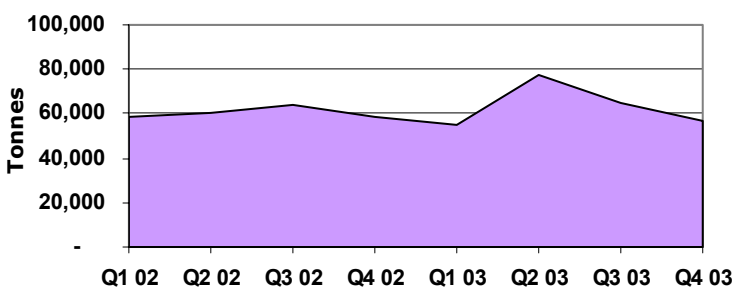
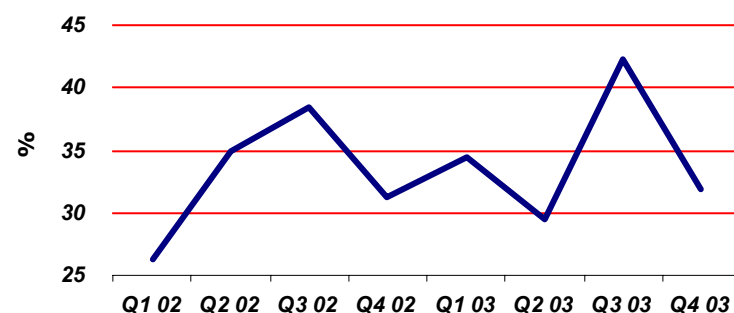


Chart 1.5: Sales of Local Cement



The restaurant and hotel sector was estimated to have grown by 6.8 per cent in 2003. Economic growth of the hotel sector during the first half of 2003 had been dampened by the SARS outbreak whereby the occupancy rate for the period dropped from 34.9 per cent during the second half of 2002 to 32.0 per cent during the first half of 2003 (Table 1.8 and Chart 1.6). Growth momentum, however, turned up strongly during the second half of 2003 with an increase of occupancy rate to 37.0 per cent.

Chart 1.6: Hotel Occupancy Rate



## BRUNEI DARUSSALAM Q4 2003 ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS

Table 1.9: Transport and Communications Sector

|   | 2001     | 2002      | growth (%)<br>2001-2002 | 2003      | growth (%)<br>2002-2003 |
|---|----------|-----------|-------------------------|-----------|-------------------------|
| Registered Non-government land vehicles (Units) | 213,942  | 225,650   | 5.5                     | 238,061   | 5.5                     |
| Aircraft movements (Thousands)                  | 21.6     | 23.7      | 9.7                     | 22.2      | (6.2)                   |
| Airpassenger Movements (Thousands)              | 1,274.5  | 1,285.0   | 0.8                     | 1,193.2   | (7.1)                   |
| Airfreight Movements (Thousands kg)             | 24,309.2 | 28,892.3  | 18.9                    | 27,354.3  | (5.3)                   |
| Airmail Movements (Thousands kg)                | 260.2    | 240.9     | (7.4)                   | 564.1     | 134.1                   |
| Number of Passenger Boats Licenced (Units)      | 125.0    | 108.0     | (13.6)                  | 96.0      | (11.1)                  |
| Volume of Seaborne Cargo Handled (Tonnes)       | 963,400  | 1,392,730 | 44.6                    | 1,388,054 | (0.3)                   |
| Number of Direct Exchange Line (Thousands)      | 82.6     | 81.2      | (1.7)                   | 81.9      | 0.9                     |
| Number of BruNet Services Subscribers           | 13,250   | 12,892    | (2.7)                   | 9,894     | (23.3)                  |
| Number of Mobile Phone Subscribers              | 139,700  | 146,399   | 4.8                     | 177,372   | 21.2                    |
| International Call Duration (Million Minutes)   | 27.2     | 18.2      | (33.1)                  | 35.3      | 93.7                    |
| Volume of Postal Articles Handled (Thousands)   | 14,995.0 | 10,496.0  | (30.0)                  | 9,444.1   | (10.0)                  |

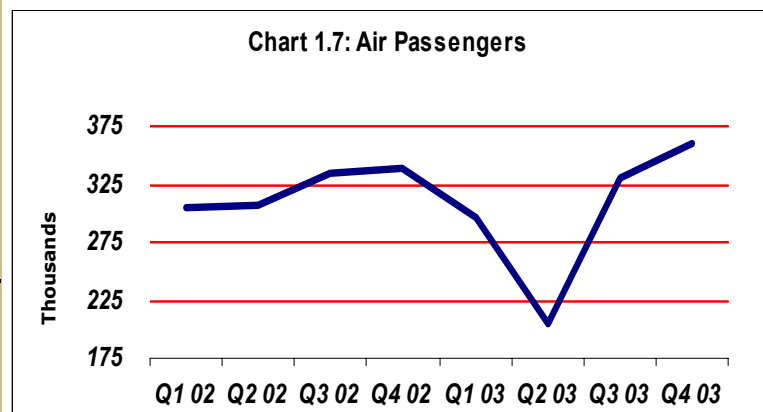
Source: Department of Land Transport, Civil Aviation, Ports, Marine, Postal Services and Communications, Ministry of Communications

Table 1.10: Banking and Finance Sector

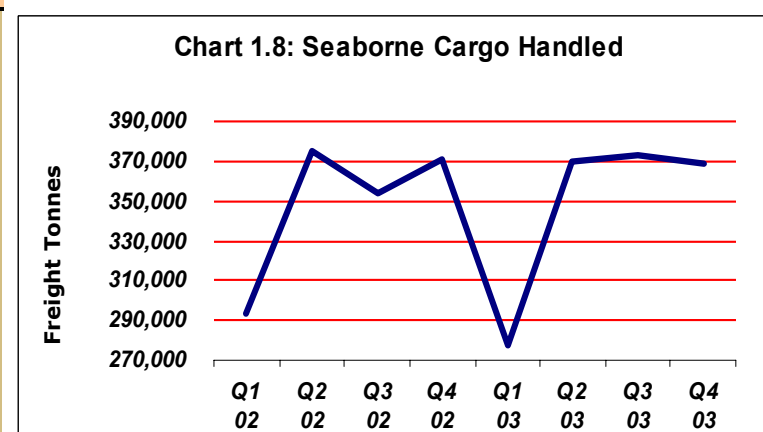
|   | 2001  | 2002  | growth (%)<br>2001-2002 | 2003  | growth (%)<br>2002-2003 |
|---|-------|-------|-------------------------|-------|-------------------------|
| Total Bank Loans (BNDMillion)                       | 4,281 | 4,310 | 0.7                     | 5,386 | 25.0                    |
| Interest Income from Loan and Advances (BNDMillion) | 430.8 | 446.0 | 3.5                     | 466.0 | 4.5                     |

Source: Financial Institution Division, Ministry of Finance and all banks in Brunei Darussalam

The transport and communications sector grew at an estimated 17.4 per cent in 2003 compared to 0.8 per cent growth in 2002. In the air transport sub sector, the improved growth was mainly attributed to better performance registered during the second half of 2003 compared to the first half. The SARS outbreak during the first half of 2003 had slowed down the air transport sub sector during that period whereby air passengers were down by 30.4 per cent in Q2 2003 compared to Q1 2003 before registering a 61.0 and 8.6 per cent growth in Q3 2003 and Q4 2003, respectively (Table 1.9 and Chart 1.7). Meanwhile, air cargo was down by 4.4 per cent in Q2 2003 before registering a 7.3 and 4.9 per cent growth during the same period, respectively.



The sea transport sub sector, however, registered a slowdown in 2003. The volume of cargo handled contracted by 0.3 per cent in 2003 compared to the year 2002 (Chart 1.8). The number of passenger boats licenced also dropped by 11.1 per cent during the same period (Table 1.9). Meanwhile, the number of registered non-government vehicles in the land transport sub sector continued to register a growth of 5.5 per cent in 2003 compared to the previous year.



The communications sub sector showed mixed signals in 2003 compared to the previous year. Internet services subscribers and volume of postal articles handled registered a 6.7 and 10.0 per cent contraction, respectively. On the other hand, mobile phone subscribers continued to increase every year (Table 1.9). International call duration also showed strong growth of 93.7 per cent in 2003 compared to the previous year.

The banking & finance sector expanded by an estimated 4.5 per cent in 2003. This growth is higher than the 3.5 per cent increase in the

## BRUNEI DARUSSALAM Q4 2003 ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS

**Table 1.11: Insurance Sector**

|   | 2001   | 2002   | growth (%)<br>2001-2002 | 2003   | growth (%)<br>2002-2003 |
|---|--------|--------|-------------------------|--------|-------------------------|
| Gross Premium Collected by Conventional Insurance Companies (BNDThousands)      | 51,021 | 48,361 | (5.2)                   | 54,615 | 12.9                    |
| Gross Premium Collected by Islamic Insurance (Takaful) Companies (BNDThousands) | 65,303 | 75,696 | 15.9                    | 34,664 | (54.2)                  |

Source: Financial Institution Division, Ministry of Finance

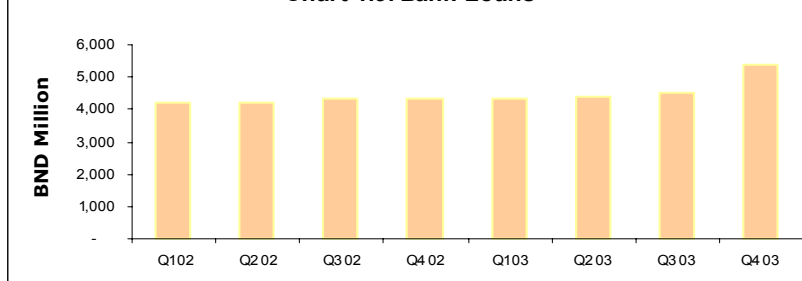
**Table 2.1: Consumer Price Index for October-December 2003**

| Commodity Group                                | Weight | 2003    |          |          |
|--|--------|---------|----------|----------|
|  |        | October | November | December |
| All Items                                      | 10,000 | 99.4    | 99.8     | 100.7    |
| I. Food & Non-Alcoholic Beverages              | 2,877  | 98.7    | 99.0     | 99.5     |
| II. Clothing & Footwear                        | 561    | 91.4    | 91.1     | 99.7     |
| III. Housing, Water, Electricity & Maintenance | 884    | 98.1    | 98.1     | 98.1     |
| IV. Household Goods & Operations               | 860    | 95.5    | 95.1     | 96.1     |
| V. Transport                                   | 2,251  | 104.4   | 104.4    | 105.2    |
| VI. Communications                             | 548    | 94.9    | 94.5     | 94.1     |
| VII. Education                                 | 471    | 99.4    | 99.5     | 99.9     |
| VIII. Medical & Health                         | 98     | 98.4    | 98.4     | 98.4     |
| IX. Recreation & Entertainment                 | 814    | 100.9   | 106.3    | 105.0    |
| X. Miscellaneous Goods & Services              | 636    | 100.4   | 100.4    | 101.3    |

Source: Dept of Economic Planning and Development

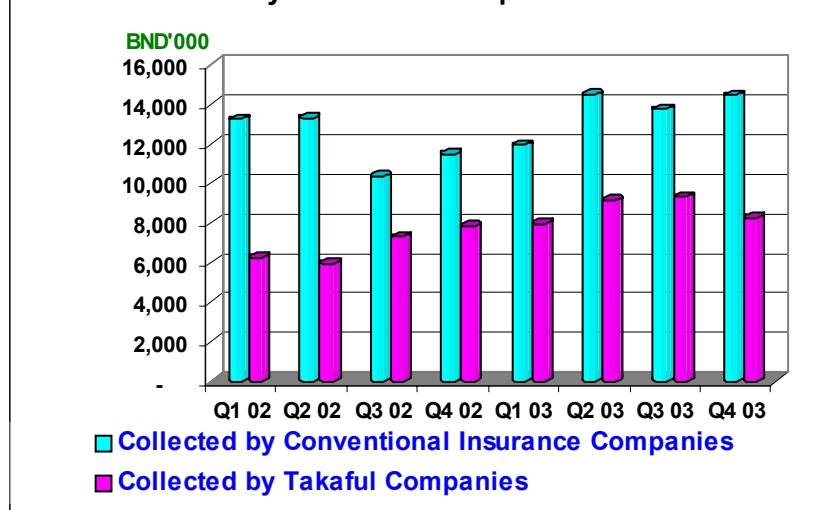
previous year. This reflected the strengthening activities in the services of this sector. Banks' lending picked up by 25.0 per cent in 2003 compared to the previous year (**Chart 1.9**). Likewise, total interest income from loan and advances also showed an improvement where it stood at BND466.0 million compared to BND446.0 million during the same period (**Table 1.10**).

**Chart 1.9: Bank Loans**



The **insurance sector** also performed better by registering an estimated 17.9 per cent growth in 2003 compared to 15.9 per cent growth in 2002. Total gross premium collection by Islamic insurance (Takaful) companies posted a stronger year-on-year growth of 26.8 per cent in 2003, meanwhile, those collected by conventional insurance companies posted a growth of 12.9 per cent during the same period (**Table 1.11** and **Chart 1.10**).

**Chart 1.10: Gross Premium Collected by Insurance Companies**



### Inflation

The Consumer Price Index (CPI) for Q4 2003 recorded a marginal decrease of 0.1 per cent from 100.03 in Q3 2003 to 99.96 in Q4 2003. The CPI in December 2003 recorded an increase of 0.9 per cent to 100.7, relative to the CPI of 99.8 in the previous month. The CPI in November recorded an increase of 0.4 per cent from 99.4 in October 2003.

### Monthly CPI Changes for the Period October 2003-November 2003

The CPI for October is 99.4 with Major Group Indices as stated in **Table 2.1**.

Compared to that of the previous month, the CPI for November 2003 increased by 0.4 per cent from 99.4 to 99.8. In spite of the Brunei Grand Sale held nationwide from 26<sup>th</sup> September to 25<sup>th</sup> November, 2003, there was still an increase in prices which was mainly caused by the rise in the Major Group

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Indices of Recreation & Entertainment (5.4 per cent); Food and Non-Alcoholic Beverages (0.3 per cent); and Education (0.1 per cent). However such increases were moderated by the decrease in Major Group Indices of Clothing and Footwear (0.3 per cent); Household goods, services and operation (0.4 per cent); and Communication (0.4 per cent) while others remain unchanged.

***Food Items***

The Major Group Index of Food and Non-Alcoholic Beverages increased slightly by 0.3 per cent from the previous month. This was due to higher Sub-Group Indices of Dairy Products and Eggs (2.9 per cent); Seafood and Seafood Products (2.1 per cent); Cooking Oils and Fats (0.5 per cent); Fruits (0.4 per cent); and Food/Drink Away From Home (0.3 per cent). Meanwhile there were decreases in Sub-Group Indices of Rice and Cereal Products (0.2 per cent); Meat and Meat Products (0.4 per cent); Vegetables (0.5 per cent); Sugar, Sugar Preserves and Confectionery (0.4 per cent); Coffee, Tea and Cocoa (0.2 per cent); Other Foods (0.2 per cent); and Non-Alcoholic Beverages (1.5 per cent).

***Non-Food Items***

The Major Group Index of Clothing and Footwear contracted by 0.3 per cent due to decreases in Sub-Group indices of Ready-Made Clothing & Accessories by 0.4 per cent; and Footwear 1.9 per cent. However, the Sub-Group index of Materials for Male/Female increased by 0.6 per cent while the other remaining sub-group indices remained constant.

The Major Group Index of Household Goods, Services and Operation fell by 0.4 per cent as a result of lower indices of Audio, Video Equipment, Musical Instrument by 1.5 per cent; Household Equipment & Electrical Appliances by 2.0 per cent; Kitchen Appliances & Utensils by 1.8 per cent; Crockery & Cutlery by 0.7 per cent; and Household Operations by 0.1 per cent. The Sub-Group Index of Furniture increased by 1.3 per cent while the other remaining indices remained the same.

The Major Group Index of Communication declined by 0.4 per cent due to the fall in the index of Instrument Including Accessories by 1.8 per cent while the other remaining indices remained unchanged.

The Major Group Index of Education increased slightly by 0.1 per cent as a result of higher indices of School Textbooks & Stationery by 0.3 per cent and Newspaper, Magazine & Other Books by 0.7 per cent. The other remaining indices remained constant.

The Major Group Index of Recreation and Entertainment increased by 5.4 per cent. This was due to higher prices of umrah package under the Sub-Group Index of Hobbies & Other Miscellaneous Expenditure which increase by 6.5 per cent while the Recreation Index fell by 0.6 per cent.

***Monthly CPI Changes for the Period November 2003-December 2003***

The CPI for the month of December 2003 increased by 0.9 per cent from 99.8 to 100.7. The increase was brought about by the rise in some of the Major Group indices such as Food and Non-Alcoholic Beverages (0.5 per cent); Clothing and Footwear (9.4 per cent); Household Goods, Services and Operation (1.1 per cent); Transport (0.8 per cent); Education (0.4 per cent); and Miscellaneous Goods & Services (0.9 per cent). The increases were due to the winding up of Brunei Grand Sale (26<sup>th</sup> September to 25<sup>th</sup> November, 2003) season where prices were tendered to their original levels. However, the increases were moderated by the decreases in the Major Group Indi-



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**Table 2.2 : Consumer Price Index Q3 and Q4 2003**

| Commodity Group                                | Weight | 2003  |       |
|--|--------|-------|-------|
|  |        | Q3    | Q4    |
| All  | 10,000 | 100.0 | 100.0 |
| I. Food & Non-Alcoholic Beverages              | 2877   | 98.7  | 99.1  |
| II. Clothing & Footwear                        | 561    | 96.8  | 94.0  |
| III. Housing, Water, Electricity & Maintenance | 884    | 98.7  | 98.1  |
| IV. Household Goods & Operations               | 860    | 98.3  | 95.6  |
| V. Transport                                   | 2251   | 104.7 | 104.7 |
| VI. Communications                             | 548    | 95.5  | 94.5  |
| VII. Education                                 | 471    | 99.2  | 99.6  |
| VIII. Medical & Health                         | 98     | 97.8  | 98.4  |
| IX. Recreation & Entertainment                 | 814    | 100.7 | 104.1 |
| X. Miscellaneous Goods & Services              | 636    | 100.9 | 100.7 |

Source: Dept of Economic Planning and Development

ces of Communication (0.4 per cent); and Recreation & Entertainment (1.2 per cent) while the other two remaining Major Group Indices remained the same.

#### Food Items

The Major Group Index of Food and Non-Alcoholic Beverages increased slightly by 0.5 per cent from the previous month. This was due to higher Sub-Group indices of Rice & Cereal Products (0.1 per cent); Meat & Meat Products (2.2 per cent); Dairy Products & Eggs (1.3 per cent); Cooking Oils & Fats (1.5 per cent); Vegetables (1.0 per cent); Fruits (1.9 per cent); Sugar, Sugar Preserves & Confectionery (0.5 per cent); and Coffee, Tea & Cocoa (0.1 per cent). Meanwhile the Sub-Group indices of Seafood & Seafood Products; and Non-Alcoholic Beverages decreased by 0.7 per cent and 0.1 per cent respectively. The other remaining Sub-Group indices remained constant.

#### Non-Food Items

The Major Group Index of Clothing and Footwear rose by 9.4 per cent due to the increases in Sub-Group indices of Ready-Made Clothing & Accessories by 6.3 per cent; Materials for Male/Female by 12.0 per cent; Tailoring Charges by 1.9 per cent and Footwear by 33.9 per cent. However, the Sub-Group Index of Haberdasheries fell by 4.4 per cent while the Wedding Dress, Accessories & Rental remained constant.

The Major Group Index of Household Goods, Services and Operation increased by 1.1 per cent as a result of higher Section indices of Floor Covering (11.8 per cent); Household Furnishings (1.0 per cent); Audio, Video Equipment, Musical Instrument (0.3 per cent); Household Equipment & Electrical Appliances (1.0 per cent); Kitchen Appliances & Utensils (0.8 per cent); Crockery & Cutlery (2.2 per cent); and Household Operations (0.8 per cent).

The Major Group Index of Transport went up by 0.8 per cent due to the rise in Sub-Group indices of Private Road Transport by 0.4 per cent and Air Transport by 4.4 per cent.

The Major Group Index of Communication declined by 0.4 per cent due to the fall in Instrument Including Accessories by 1.9 per cent while others remained unchanged.

The Major Group Index of Education increased slightly by 0.4 per cent as a result of higher indices of Computer & Accessories (4.4 per cent); and School Textbooks & Stationery (0.7 per cent) while Newspaper, Magazine & Other Books fell by 1.7 per cent.

The Major Group Index of Recreation and Entertainment fell by 1.2 per cent due to lower Sub-Group indices of Recreation by 0.7 per cent and Hobbies & Other Miscellaneous Expenditure by 1.3 per cent.

The Major Group Index of Miscellaneous Goods and Services increased by 0.9 per cent due to higher Sub-Group indices of Personal Care (0.8 per cent); and Personal Effects & Other Personal Goods (4.4 per cent).

#### CPI Changes for the Q4 2003 relative to Q3 2003

The CPI for Q4 2003 decreased by 0.1 per cent compared to Q3 2003 (Table 2.2).

The Major Group Index of Food & Non-Alcoholic Beverages increased by 0.4 per cent as a result of higher indices of Meat & Meat Products (1.6 per cent); Seafood and Seafood Products (0.9 per cent); Dairy Products and Eggs (1.7 per cent); Cooking Oils and Fats (1.4 per cent); Fruits (1.3 per cent); Sugar, Sugar Preserves and Confectionery (0.7 per cent); and Coffee, Tea and Cocoa (0.2 per cent).

The Major Group Index of Clothing and Footwear decreased by 2.9 per cent as a result of lower indices of Ready-made Clothing and Accessories (2.3 per cent); Materials for Male/Female (3.9 per cent); Tailoring Charges (1.2 per

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cent); Haberdasheries (1.5 per cent); and Footwear (6.3 per cent). The Sub-Group index of Wedding Dress, Accessories and Rental increased by 2.3 per cent

The Major Group Index of Housing, Water, Electricity and Maintenance decreased by 0.6 per cent as a result of lower index of Accommodation (1.4 per cent). The Sub-Group index of Fuel, Water and Electricity remained unchanged.

The Major Group Index of Household Goods, Services and Operation decreased by 2.7 per cent due to lower prices of Furniture (8.9 per cent); Audio, Video Equipments, Musical Instruments (3.3 per cent); Household Equipment and Electrical Appliances (3.5 per cent); Kitchen Appliances and Utensils (4.2 per cent); Crockery and Cutlery (1.6 per cent); and Household Operation (0.3 per cent), while Floor Covering and Household Furnishings increased by 2.4 per cent and 4.3 per cent respectively.

The Major Group Index of Transport remained unchanged.

The Major Group Index of Communication decreased by 1.0 per cent due to lower index of Instrument Including Accessories (4.1 per cent).

The Major Group Index of Education increased by 0.4 per cent as a result of higher indices of Computer and Accessories (1.9 per cent); School Textbooks and Stationery (0.6 per cent); and Newspaper, Magazine & other Books (0.9 per cent) .

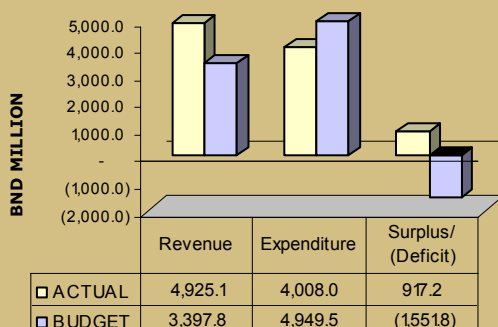
The Major Group Index of Medical and Health increased by 0.6 per cent as a result of higher indices of Medical Treatment (1.0 per cent); Dental Treatment (4.2 per cent); and Proprietary Medicines and Supplies (0.4 per cent).

The Major Group Index of Recreation and Entertainment increased by 3.4 per cent as a result of an increase in sub-group index of Hobbies and Other Miscellaneous Expenditure (4.5 per cent).

The Major Group Index of Miscellaneous Goods and Services decreased by 0.2 per cent as a result of a decrease in sub-group index of Personal Care (0.7 per cent); and Personal Effects and Personal Goods (0.1 per cent).

As a whole the CPI for 2003 is 100.3, an increase of 0.3 per cent compared to that of 100.0 in 2002. The calculation of CPI was recently re-based using 2002 as the base year with changes in the Major Groups items. There are now 10 Major Groups instead of 5 Major Groups. These are Food and Non-alcoholic Beverages; Clothing and Footwear; Housing, Water, Electricity and Maintenance; Household Goods, Services and Operation; Transport; Communication; Education; Medical and Health; Recreation and Entertainment; and Miscellaneous Goods and Services.

**Chart 3.1: ACTUAL & BUDGETED  
GOVERNMENT FINANCE, 2003**

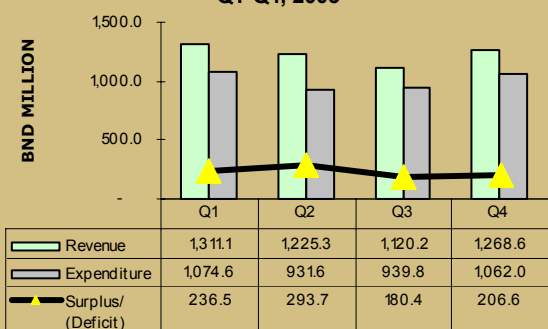


## Fiscal Sector

### Fiscal Position

In 2003, Brunei Darussalam recorded a budget surplus of BND 97.2 million. The actual revenue collected in 2003 was BND 4,925.1 million, which was 44.9 percent higher than the budgeted revenue of BND 3,397.8 million at the beginning of the year. On the other hand, the actual expenditure was BND 4,008.0 million, which was 19.0 percent lower than the budgeted expenditure of BND 4,949.5 million. (Chart 3.1)



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**Chart 3.2: GOVERNMENT FINANCE,  
Q1-Q4, 2003**


The budget surplus in 2003 was the highest surplus ever recorded since 2000. Brunei Darussalam recorded a budget deficit of BND 378.5 million in 2002.

In Q4 2003, Brunei Darussalam experienced another budget surplus of BND 206.6 million. This was due to the increase in the revenue from corporate tax derived from the oil and gas production from BND 524.9 million in Q3 2003 to BND 622.2 million in Q4 2003 (Table 3.1 and Chart 3.2).

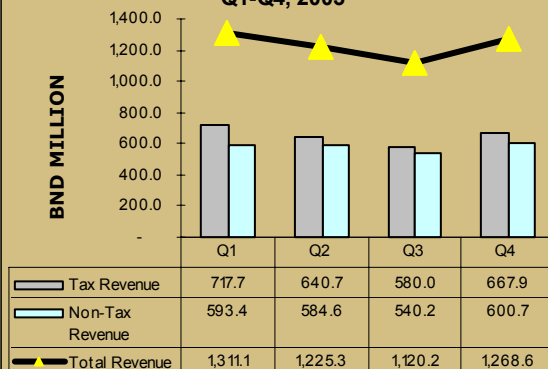
**Government Revenue**

The total revenue in Q4 2003 was BND 1,268.6 million, which was 13.2 percent (BND 148.4 million) higher than the revenue collected in Q3 2003 at BND 1,120.2 million. The revenue in Q4 2003 was 14.1 percent (BND 156.3 million) higher than the revenue collected in Q4 2002. In Q4 2003, 87.4 percent of government revenue was from the oil and gas sector.

The revenue collected from tax, which consists of taxes on net income and profits, taxes on international trade, and taxes on goods and services, rose by 15.2 percent, from BND 580.0 million in Q3 2003 to BND 667.9 million in Q4 2003 (Chart 3.3). The tax revenue in Q4 2003 was BND 11.4 million lower than that of Q4 2002. However, tax revenue collected in 2003 was 11.8 percent higher than that of 2002.

The non-tax revenue, which comprises property income, administrative fees and charges on sales of goods and fines including telecommunication and utilities, and others, likewise, registered an increase of BND 60.5 million from BND 540.2 million in Q3 2003 to BND 600.7 million in Q4 2003.

In 2003, the non-tax revenue collected recorded an increase of BND 382.8 million (19.8 percent) from BND 1,936.1 million in 2002. It was mainly attributed to the increase in income generated from the oil sector, which rose from BND 1,581.6 million in 2002 to BND 1,909.2 million in 2003.

**Chart 3.3: GOVERNMENT REVENUE,  
Q1-Q4, 2003**

**Government Expenditure**

In Q4 2003, Government Expenditure (GE), which comprises current and capital expenditures, recorded an increase of 13.0 percent (BND 122.2 million) from BND 939.8 million in Q3 2003 to BND 1,062.0 million in Q4 2003. The increase was largely attributed to the increase in capital expenditure (Chart 3.4). Compared to Q4 2002, it fell by 20.7 percent (BND 277.3 million) from BND 1,339.3 million (Table 3.1).

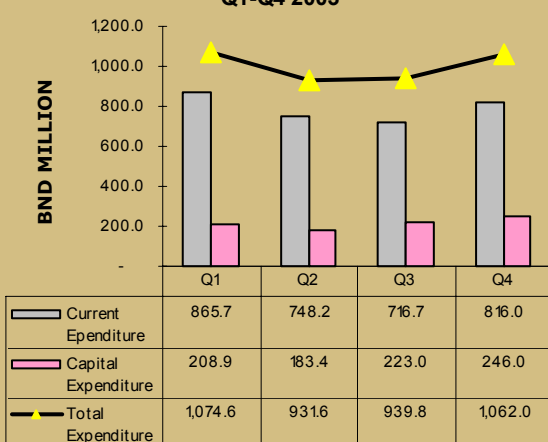
Total GE has recorded a decrease of 13.7 percent (BND 638.3 million) from BND 4,646.3 million in 2002 to BND 4,008.0 million in 2003.

Current Expenditure (CE), which includes Personnel Emoluments, Other Charges Annually Recurrent and Charged Expenditure, rose by 13.9 percent (BND 99.3 million) from BND 716.7 million in Q3 2003 to BND 816.0 million in Q4 2003. However, CE in Q4 2003 was 21.4 percent (BND 221.9 million) lower than that of Q4 2002.

In 2003, CE was BND 3,146.6 million, which was 14.5 percent (BND 532.2 million) lower than the 2002 expenditure of BND 3,678.8 million.

Capital Expenditure (CAPEX), which includes Other Charges Special Expenditure and Development Expenditure (DE), rose by 10.3 percent (BND 23.0 million) from BND 223.0 million in Q3 2003 to BND 246.0 million in Q4 2003. During the period, DE, which comprises expenditure on development projects, has shown an increase of 63.4 percent from BND 56.3 million to BND 92.0 million. Compared to Q4 2002, CAPEX in Q4 2003 fell by 18.4 percent (BND 55.4 million).

Overall, CAPEX registered a reduction of 11.0 percent (BND 106.1 million) from BND 967.5 million in 2002 to BND 861.4 million in 2003.

**Chart 3.4: GOVERNMENT EXPENDITURE,  
Q1-Q4 2003**


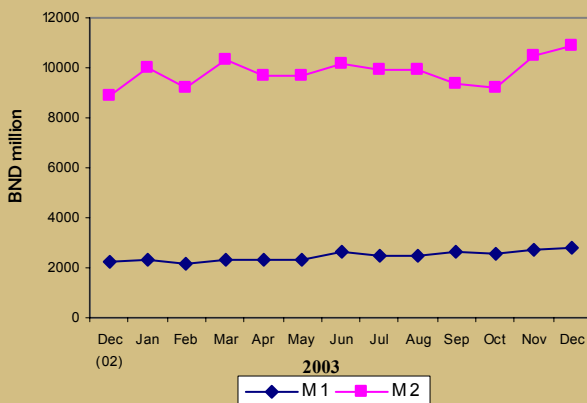
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**TABLE 3.1: GOVERNMENT BUDGET Q4 2003**

|  | Q1/2003        | Q2/2003        | Q3/2003        | Q4/2003        | Q4/2002        |
|--|----------------|----------------|----------------|----------------|----------------|
| <b>Total Revenue</b>   | <b>1,311.1</b> | <b>1,225.3</b> | <b>1,120.2</b> | <b>1,268.6</b> | <b>1,199.7</b> |
| Tax  | 717.7          | 640.7          | 580.0          | 667.9          | 679.3          |
| Taxes on net income & profits  |                |                |                |                |                |
| <b>Corporate tax</b>   | <b>692.0</b>   | <b>612.1</b>   | <b>549.3</b>   | <b>630.6</b>   | <b>638.0</b>   |
| Oil & gas  | 691.2          | 560.5          | 524.9          | 622.2          | 629.0          |
| Other companies  | 5.80           | 50.5           | 23.5           | 8.4            | 9.0            |
| Individuals  | 0.2            | 0.4            | 0.02           | 0.5            | 0.1            |
| Stamps   | 0.7            | 0.7            | 0.9            | 0.8            | 0.7            |
| Taxes on international trade   |                |                |                |                |                |
| <b>Import duties</b>   | <b>22.8</b>    | <b>25.9</b>    | <b>27.9</b>    | <b>26.3</b>    | <b>36.4</b>    |
| Motor vehicles tax   | 12.5           | 14.2           | 15.2           | 14.4           | 16.4           |
| Tobacco  | 4.7            | 5.2            | 5.2            | 4.6            | 4.0            |
| Others   | 5.7            | 6.5            | 7.5            | 7.4            | 16.0           |
| Taxes on goods and services  |                |                |                |                |                |
| <b>Licences</b>  | <b>2.9</b>     | <b>2.7</b>     | <b>2.8</b>     | <b>9.7</b>     | <b>4.0</b>     |
| Financial companies  | 0.01           | 0.01           | 0.01           | 1.1            | 1.1            |
| Others   | 2.9            | 2.7            | 2.8            | 8.6            | 2.9            |
| <b>Non-Tax</b>   | <b>593.4</b>   | <b>584.6</b>   | <b>540.2</b>   | <b>600.7</b>   | <b>520.4</b>   |
| Property income  |                |                |                |                |                |
| <b>Oil sector</b>  | <b>524.5</b>   | <b>513.3</b>   | <b>463.4</b>   | <b>444.7</b>   | <b>425.1</b>   |
| Oil royalties  | 130.4          | 106.3          | 114.8          | 117.4          | 110.9          |
| Dividend paid by oil co.   | 385.3          | 379.1          | 348.7          | 327.3          | 314.2          |
| <b>Other</b>   | <b>8.8</b>     | <b>27.9</b>    | <b>8.2</b>     | <b>89.3</b>    | <b>16.3</b>    |
| Other royalties  | 0.7            | 0.4            | 0.3            | 0.3            | 0.8            |
| Rent & interest  | 3.9            | 5.1            | 3.3            | 3.3            | 5.9            |
| Others   | 4.2            | 22.4           | 4.6            | 85.7           | 9.6            |
| <b>Administrative fees &amp; charges on sales of goods &amp; fines</b> | <b>68.2</b>    | <b>70.7</b>    | <b>67.8</b>    | <b>65.8</b>    | <b>78.2</b>    |
| <b>Telecoms &amp; utilities</b>  |                |                |                |                |                |
| <b>Others</b>  |                |                |                |                |                |
| <b>Other non-tax revenue</b>   | <b>0.8</b>     | <b>0.7</b>     | <b>0.8</b>     | <b>0.9</b>     | <b>0.9</b>     |
| <b>Total Expenditure</b>   | <b>1,074.6</b> | <b>931.6</b>   | <b>939.8</b>   | <b>1,062.0</b> | <b>1,339.3</b> |
| <b>Current</b>   | <b>865.7</b>   | <b>748.2</b>   | <b>716.7</b>   | <b>816.0</b>   | <b>1,037.9</b> |
| Wages & salaries   | 399.4          | 313.2          | 313.8          | 316.0          | 333.4          |
| OCAR   | 341.2          | 256.9          | 250.7          | 265.0          | 350.0          |
| Charged  | 125.1          | 178.1          | 152.5          | 235.0          | 354.6          |
| <b>Capital</b>   | <b>208.9</b>   | <b>183.4</b>   | <b>233.0</b>   | <b>246.0</b>   | <b>301.4</b>   |
| OCSE   | 177.1          | 103.4          | 166.7          | 154.0          | 115.0          |
| Development expenditure  | 31.8           | 80.0           | 56.3           | 92.0           | 153.3          |
| Investment in public enterprise  | -              | -              | -              | -              | 33.1           |
| <b>Budget Surplus/ Deficit</b>   | <b>236.5</b>   | <b>293.7</b>   | <b>180.4</b>   | <b>206.6</b>   | <b>-139.6</b>  |

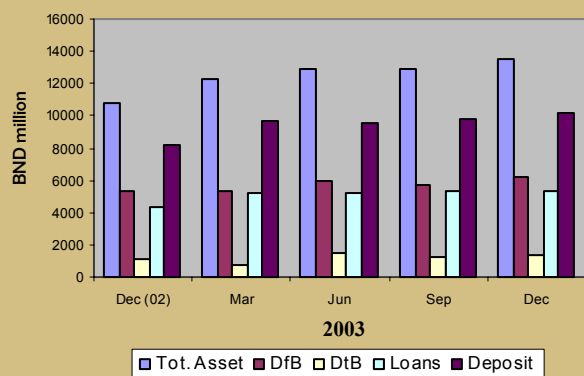
Source: Treasury Department, Ministry of Finance

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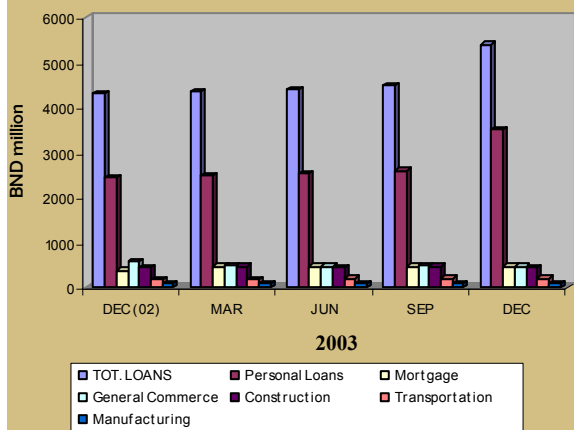
**Chart 4.1 Money Supply**



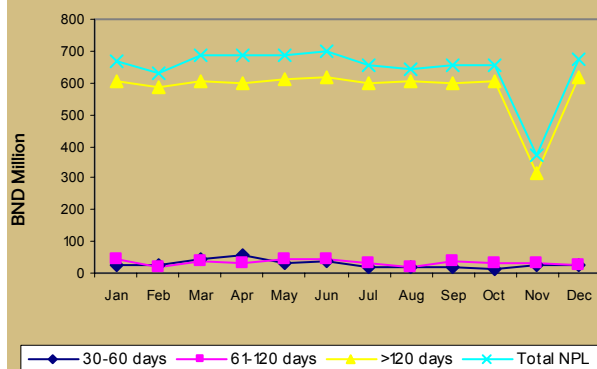
**Chart 4.2 : Asset and Liabilities**



**Chart 4.3 : Loans**



**Chart 4.4 Non-Performing Loans**



**Monetary Sector**

**Money Supply**

The domestic narrow money (M1) expansions increased by 22.6 percent from BND2,272.6 million in December 2002 to BND2,787.1 million in December 2003. The sharp increase was due to adjustment to accounts in the banking system. The currency in circulation decreased by 2.6 percent from BND654.8 million to BND637.8 million while demand deposits increased by 32.9 percent from BND1,617.8 million to BND2,149.3 million. Broad money (M2) consists of M1 and quasi money. Overall, M2 increased by 22.2 percent from BND8,874.6 million to BND10,843.4 million as an increase in quasi money in which fixed deposits increased by 4.7 percent from BND5,214 million to BND5,457.1 million and saving and others (current deposits and call money) increased by 87.3 percent from BND1,388 million to BND2,599.2 million (Chart 4.1).

**Assets and Liabilities**

The commercial banks' total assets and liabilities increased by 24.7 percent from BND10,818 million in December 2002 to BND13,495 million in December 2003. This was mainly due to an increase in domestic and foreign deposits with banks by 17.6 percent from BND5,277 million to BND6,204 million and an increase in loans and advances by 25.0 percent from BND4,311 million to BND5,387 million during the same period. An increase in liabilities such as deposits by 24.1 percent from BND8,220 million to BND10,205 million was a result of increases in its components, namely demand deposits, time deposits and savings (Chart 4.2).

Demand deposits increased by 32.8 percent from BND1,618 million to BND2,149 million, time deposits increased by 4.7 percent from BND5,214 million to BND5,457 million and savings by 87.2 percent from BND1,388 million to BND2,599 million.

Other assets and liabilities also increased by 13.9 percent from BND829 million to BND944 million and by 27.2 percent from BND1,490 million to BND1,896 million respectively.

**Lending**

Lending aggregates rose by 25.0 percent from BND4,310 million in December 2002 to BND5,386 million in December 2003. The major sectoral contributors to the increase were increases in transportation by 3.6 percent from BND194 million to BND201 million, personal loans by 43.6 percent from BND2,450 million to BND3,517 million, mortgage by 22.4 percent from BND393 million to BND481 million and manufacturing by 2.3 percent from BND88 million to BND90 million, credit and finance by 43.8 percent from BND16 million to BND23 million and construction by 1.5 percent from BND453 million to BND460 million. However, there were also decreases in lending in several sectors in which agriculture decreased by 2.9 percent from BND34 million to BND33 million, general commerce by 15.9 percent from BND572 million to BND481 million and professional services by 9.1 percent from BND110 million to BND100 million (Chart 4.3).

The highest percentage of the total lending exposures is still dominated by the personal loans with a percentage lending of 65.3 percent and in the production activities such as in agriculture and manufacturing both shared 2.3 percent of the lending aggregates.

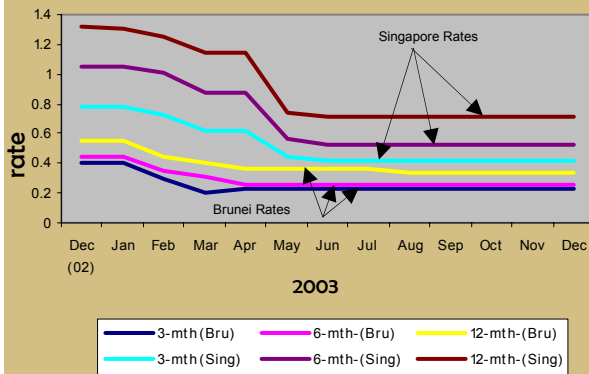
**Non-Performing Loans**

Non-performing loans aggregates increased by 1.4 percent from BND663 million in December 2002 to BND672.3 million in December 2003 (Chart 4.4).

Year-on-year measure on the risk exposure ratios to loan aggregates decreased by 2.9 percent from 15.4 percent in December 2002 to 12.5

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**Chart 4.5 Deposit Rates**



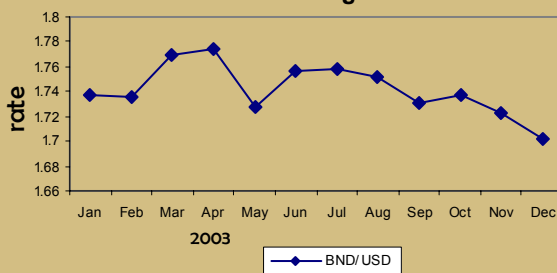
percent in December 2003. The increase in the NPL aggregates basically was a negative sign to the banking system and the economy.

On a positive note, the financial strength of the domestic banking system as a whole is still adequate to provide liquidity to finance real output expansions.

**Interest and Exchange Rates**

Domestic foreign banks' rates remained low compared to rates offered by commercial banks in the region. The prime lending rate remained at 5.5 percent per annum since September 2000 whilst deposits rates are being lowered continuously which are less attractive for long term investments. The 3, 6, and 12 months deposit rates on year-on-year adjusted lower where from December 2002 to December 2003 were down by 43 percent from 0.4 to 0.225, by 44 percent from 0.45 to 0.25 and down by 38 percent from 0.55 to 0.3375, respectively. As a comparison, Singapore's lending rates were continuously adjusted and lowered to 5.30 percent in December 2003 from 5.35 percent in December 2002. In December 2003, Singapore banks' deposits were higher than in Brunei at 0.42 percent for the 3-month deposits, 0.53 percent for the 6-month deposits and 0.71 percent for the 12-month deposits (Chart 4.5).

**Chart 4.6 Exchange Rate at EoP**



In December 2003, the US dollar depreciated against Brunei Dollar from 1.7354 to 1.7117 on average and 1.7375 to 1.7025 at end of period. The decline has been driven by concerns over US economic imbalances. However, the dollar will remain vulnerable if there are prolonged political issues which will give rise to sentiments among investors which in turn can pull down the stock prices and affects the US economy (Chart 4.6).

**External Sector**

**Total and Balance of Trade**

In 2003, the total trade was BND 10,016.1 million, an increase of 6.4 per cent from BND 9,415.2 million in 2002. The trade surplus in 2003 increased by 40.3 per cent from BND 3,842 million in 2002 to BND 5,392.5 million.

In Q4 2003, the total trade was BND 2,704.9 million which was an increase of 9.5 per cent from BND 2,471.2 million in Q3 2003 and by 3.7 per cent from BND 2,608.5 million in Q4 2002.

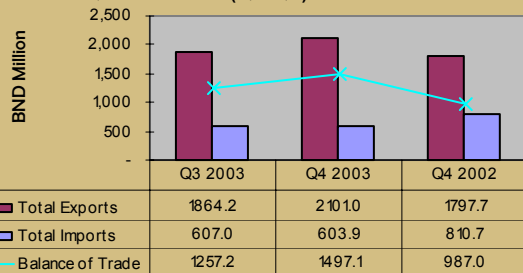
A trade surplus of BND 1,497.1 million was recorded in Q4 2003 which was 19.1 per cent higher than the Q3 2003 figure of BND 1,257.2 million and 51.7 per cent higher than the Q4 2002 figure of BND 987 million. The higher trade surplus in Q4 2003 was due to the decrease in imports (Chart 5.1).

**Exports**

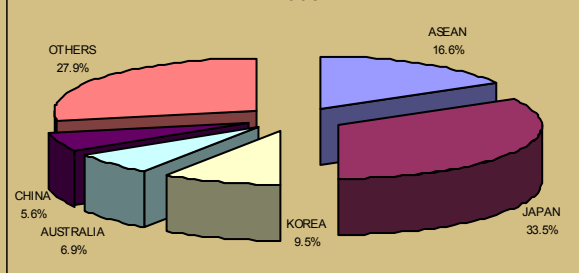
The total exports in 2003 increased by 16.2 per cent from BND 6,628.7 million in 2002 to BND 7,704.3 million. Exports for both Oil and Gas and Non-Oil & Gas sectors in 2003 were BND 6,752.9 million and BND 951.4 million, respectively. The value of Non-Oil and Gas exports increased by 19.9 per cent from BND 793.8 million to BND 951.4 million. The LNG exports increased by 13.9 per cent, from BND 2,603.5 million in 2002 to BND 2,964.5 million in 2003. Meanwhile, the petroleum exports increased by 17.2 per cent from BND 3,231.5 million in 2002 to BND 3,788.4 million in 2003.

In Q4 2003, total exports were BND 2,101 million. This was an increase of 12.7 per cent from BND 1,864.2 million in Q3 2003; and 16.9 per cent from BND 1,797.7 million in Q4 2002. Exports were still dominated by

**CHART 5.1: BRUNEI DARUSSALAM EXPORT, IMPORT & BALANCE OF TRADE Q4 OF 2002 & (Q3-Q4) OF 2003**



**CHART 5.2: EXPORT MARKET IN Q4 OF 2003**



**TABLE 5.1: EXPORTS BY MAJOR COMMODITY, Q4 2002 AND (Q4&Q3) 2003**

|                      | BND Million    |                |                |                | % Change       |             |                            |
|----------------------|----------------|----------------|----------------|----------------|----------------|-------------|----------------------------|
|                      | 2002           | 2003           | Q3 2003        | Q4 2003        | Q4 2002        | Q3 & 02     | Q4 '03 & Q4 2002 & Q3 2003 |
| Oil and Gas          | 5,834.9        | 6,752.9        | 1,650.7        | 1,746.5        | 1648.3         | 15.7        | 5.8                        |
| Petroleum            | 3,231.5        | 3,788.4        | 931.3          | 1,031.2        | 904.4          | 17.2        | 10.7                       |
| LNG                  | 2,603.5        | 2,964.5        | 719.4          | 715.3          | 743.9          | 13.9        | (0.6)                      |
| Non-Oil & Gas        | 793.8          | 951.4          | 213.5          | 354.5          | 149.4          | 19.9        | 66.0                       |
| Garment              | 383.3          | 398.4          | 130.2          | 96.2           | 104.1          | 3.9         | (26.1)                     |
| Others               | 410.5          | 553.1          | 83.3           | 258.3          | 45.3           | 34.7        | 210.1                      |
| <b>Total Exports</b> | <b>6,628.7</b> | <b>7,704.3</b> | <b>1,864.2</b> | <b>2,101.0</b> | <b>1,797.7</b> | <b>16.2</b> | <b>12.7</b>                |

**BRUNEI DARUSSALAM Q4 2003  
ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS**
**TABLE 5.2: IMPORTS BY COMMODITY, Q4 2002 and (Q3 & Q4) 2003**

|   | BND Million    |                |              |              |              | % Change      |                 |                 |
|---|----------------|----------------|--------------|--------------|--------------|---------------|-----------------|-----------------|
|   | 2002           | 2003           | Q3 2003      | Q4 2003      | Q4 2002      | 2002 & 2003   | Q4 '03 & Q3 '03 | Q4 '02 & Q4 '03 |
| Food & live animals   | 319.6          | 348.0          | 88.7         | 99.7         | 88.6         | 8.9           | 12.4            | 12.6            |
| Beverages & tobacco   | 43.0           | 42.5           | 11.2         | 11.8         | 13.2         | (1.2)         | 5.2             | (10.7)          |
| Crude material inedible   | 22.9           | 23.9           | 5.1          | 4.3          | 5.6          | 4.5           | (14.9)          | (23.0)          |
| Mineral fuels   | 6.5            | 19.7           | 5.7          | 5.3          | 2.3          | 204.0         | (7.5)           | 131.1           |
| Animal & vegetable oils and fats  | 10.3           | 15.0           | 2.8          | 2.8          | 2.8          | 46.0          | -               | 1.1             |
| Chemicals   | 169.5          | 175.9          | 44.8         | 41.6         | 44.0         | 3.7           | (7.2)           | (5.4)           |
| Manufactured goods  | 668.0          | 597.5          | 160.9        | 145.5        | 153.4        | (10.6)        | (9.6)           | (5.2)           |
| Machinery & transport equipments  | 1,278.0        | 815.2          | 213.7        | 214.4        | 419.5        | (36.2)        | 0.3             | (48.9)          |
| Miscellaneous manufactured articles                                     | 261.2          | 264.0          | 71.1         | 76.0         | 79.0         | 1.1           | 6.9             | (3.7)           |
| Miscellaneous transactions and commodities, n.e.c.manufactured articles | 7.6            | 10.1           | 3.0          | 2.5          | 2.2          | 33.4          | (17.3)          | 14.4            |
| <b>Total imports (c.i.f)</b>  | <b>2,786.6</b> | <b>2,311.8</b> | <b>607.0</b> | <b>603.9</b> | <b>810.7</b> | <b>(17.0)</b> | <b>(0.5)</b>    | <b>(25.5)</b>   |

oil and gas which contributed 83 per cent of total exports.

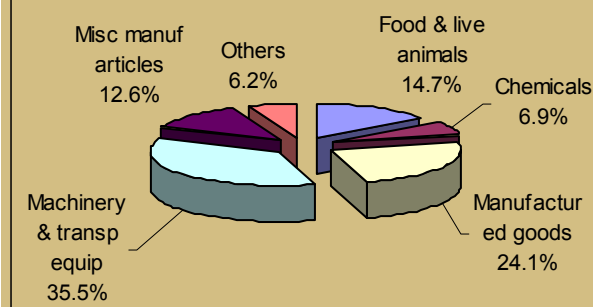
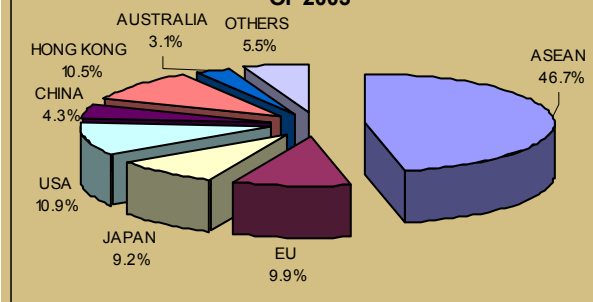
Oil and Gas exports in Q4 2003 were BND 1,746.5 million. This was an increase of 5.8 per cent from BND 1,650.7 million in Q3 2003; and 6.0 per cent from BND 1,648.3 million in Q4 2002. Petroleum exports (crude and condensate) increased by 10.7 per cent in Q4 2003 on a quarter-quarter basis; it also increased by 14 per cent from the same quarter of 2002. The increase was due to higher oil price which recorded average oil price per barrel of US\$32 in Q4 2003 compared to US\$29.9 in Q3 2003 and US\$28 in Q4 2002.

The LNG exports in Q4 2003 were BND 715.3 million. This was a decrease of 0.6 per cent compared to BND 719.4 million in Q3 2003; and a decrease of 3.8 per cent compared to BND 743.9 million in Q4 2002. The average LNG price for Q4 2003 remained the same as Q3 2003 at US\$4.5 per MMBtu.

The Non-Oil and Gas exports in Q4 2003 were BND 354.5 million. This was an increase of 66 per cent from BND 213.5 million in Q3 2003; and 137.3 per cent from BND 149.4 million in Q4 2002.

For 2003, Japan remained the dominant exports market which accounted for 41 per cent of total exports, followed by ASEAN (20.2 per cent), Korea (11.2 per cent), Australia (8.4 per cent) and China (6.7 per cent).

In Q4 2003, Japan also remained the dominant exports market which accounted for 33.5 per cent of total exports. This was followed by ASEAN (16.6 per cent), Korea (9.5 per cent), Australia (6.9 per cent) and China (5.6 per cent). Compared to Q3 2003, Brunei's Q4 2003 exports to Korea, China and Japan increased by 80 per cent, 57.2 per cent and 13.4 per cent respectively. Exports to Australia and ASEAN countries decreased by 11.6 per cent and 25.1 per cent respectively. When compared to Q4 2002, Brunei's exports to Korea and China increased by 26.3 per cent and 0.6 per cent respectively. Exports to ASEAN, Australia and Japan decreased by 30.9 per cent, 31.7 per cent and 13.4 per cent respectively.

**CHART 5.3 : MAJOR COMMODITY IMPORTS IN Q4 2003**

**CHART 5.4: ORIGIN OF IMPORTS IN Q4 OF 2003**


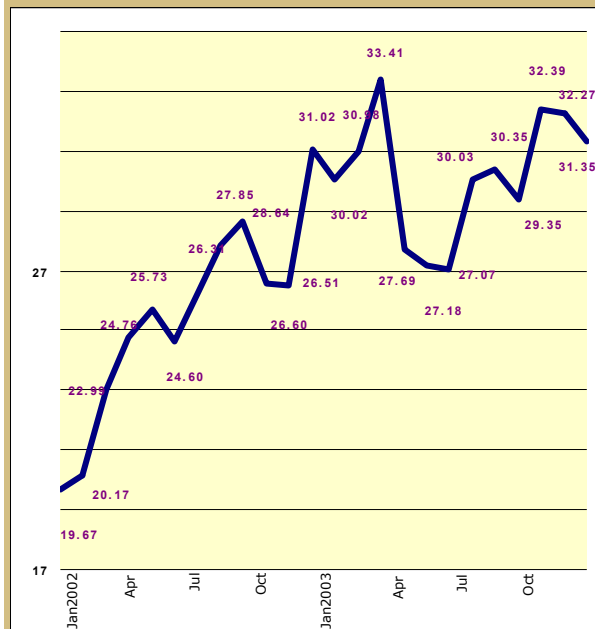
### Imports

In 2003, the total imports decreased by 17 per cent to BND 2,311.8 million from BND 2,786.6 million in 2002. The drop was due to the decline in imports of machinery and transport equipment, manufactured goods and beverages & tobacco.

In Q4 2003, total imports were BND 603.9 million, which was a decrease by 0.5 per cent compared to Q3 2003 imports of BND 607 million. The slight decrease in imports was due to the reduction in the imports of Miscellaneous transactions and commodities by 17.3 per cent, Crude Material Inedible (14.9 per cent), Mineral fuels (7.5 per cent), Chemicals (7.2 per cent) and Manufactured Goods (9.6 per cent). Such decreases were moderated by the increases in Food & Live Animals by 12.4 per cent, Miscellaneous Manufactured Articles (6.9 per cent), Beverages & Tobacco (5.2 per cent) and Machinery & Transport equipment (0.3 per cent) (Table 5.2).

Compared to Q4 2002 imports of BND 810.7 million, the Q4 2003 imports were 25.5 per cent lower. The significant reduction in imports were due to decreases in the imports of Machinery & Transport Equipment by 48.9 per cent, Crude Material Inedible (23 per cent), Beverages & Tobacco (10.7 per cent), Chemicals (5.4 per cent), Manufactured Goods (5.2 per cent) and Miscellaneous Manufactured Articles (3.7 per cent). However there were increases in Mineral Fuels by 131.1 per cent, Miscellaneous Transactions and Commodities (14.4 per cent), Food & Live Animals (12.6 per cent) and Animal & Vegetables Oils & Fats (1.1 per cent).



**BRUNEI DARUSSALAM Q4 2003  
ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS**
**Chart 6.1 : Brunei Darussalam Average Weighted  
Crude Oil Prices**

**Table 6.1 : Average Weighted Price of Crude Oil  
Unit - US\$/Barrel**

|     | 2000  | 2001  | 2002  | 2003  |
|-----|-------|-------|-------|-------|
| JAN | 25.15 | 26.24 | 19.67 | 30.02 |
| FEB | 27.36 | 27.27 | 20.17 | 30.98 |
| MAC | 28.48 | 26.79 | 22.99 | 33.41 |
| APR | 25.83 | 27.75 | 24.76 | 27.69 |
| MAY | 29.41 | 28.99 | 25.73 | 27.18 |
| JUN | 31.22 | 28.05 | 24.60 | 27.07 |
| JUL | 31.42 | 25.99 | 26.31 | 30.03 |
| AUG | 31.71 | 24.91 | 27.85 | 30.35 |
| SEP | 35.36 | 24.96 | 28.64 | 29.35 |
| OCT | 33.11 | 20.19 | 26.60 | 32.39 |
| NOV | 32.85 | 18.79 | 26.51 | 32.27 |
| DEC | 27.84 | 18.60 | 31.02 | 31.35 |

|  |              |             |              |              |
|--|--------------|-------------|--------------|--------------|
| <b>Average W.Crude Oil Price for the</b> | <b>29.71</b> | <b>24.6</b> | <b>25.33</b> | <b>30.17</b> |
| <b>Average W.Crude Oil Price Q1</b>      | <b>26.98</b> | <b>26.7</b> | <b>20.87</b> | <b>31.53</b> |
| <b>Average W.Crude Oil Price Q2</b>      | <b>28.47</b> | <b>28.2</b> | <b>25.03</b> | <b>27.30</b> |
| <b>Average W.Crude Oil Price Q3</b>      | <b>32.77</b> | <b>25.2</b> | <b>27.59</b> | <b>29.33</b> |
| <b>Average W.Crude Oil Price Q4</b>      | <b>31.14</b> | <b>19.1</b> | <b>28.02</b> | <b>32.00</b> |
| <b>Average W.Crude Oil Price 1H</b>      | <b>27.66</b> | <b>27.4</b> | <b>22.95</b> | <b>30.33</b> |
| <b>Average W.Crude Oil Price 2H</b>      | <b>29.19</b> | <b>23.1</b> | <b>27.51</b> | <b>30.71</b> |

| Average Weighted Crude Oil Price Index | 2000         | 2001        | 2002        | 2003         |
|--|--------------|-------------|-------------|--------------|
| JAN                                    | 84.7         | 88.3        | 66.2        | 101.0        |
| FEB                                    | 92.1         | 91.8        | 67.9        | 104.3        |
| MAC                                    | 95.9         | 90.2        | 77.4        | 112.5        |
| APR                                    | 86.9         | 93.4        | 83.3        | 93.2         |
| MAY                                    | 99.0         | 97.6        | 86.6        | 91.5         |
| JUN                                    | 105.1        | 94.4        | 82.8        | 91.1         |
| JUL                                    | 105.8        | 87.5        | 88.6        | 101.1        |
| AUG                                    | 106.7        | 83.8        | 93.7        | 102.2        |
| SEP                                    | 119.0        | 84.0        | 96.4        | 98.8         |
| OCT                                    | 111.4        | 68.0        | 89.5        | 109.0        |
| NOV                                    | 110.6        | 63.2        | 89.2        | 108.6        |
| DEC                                    | 93.7         | 62.6        | 104.4       | 105.5        |
| <b>Average Index for the Year</b>      | <b>100.0</b> | <b>83.0</b> | <b>85.3</b> | <b>101.5</b> |
| <b>Average Index for Q1</b>            | <b>90.8</b>  | <b>90.0</b> | <b>70.2</b> | <b>106.1</b> |
| <b>Average Index for Q2</b>            | <b>95.8</b>  | <b>95.0</b> | <b>84.2</b> | <b>91.9</b>  |
| <b>Average Index for Q3</b>            | <b>110.3</b> | <b>85.1</b> | <b>92.9</b> | <b>98.7</b>  |
| <b>Average Index for Q4</b>            | <b>104.8</b> | <b>64.6</b> | <b>94.3</b> | <b>107.7</b> |
| <b>Average Index for 1H</b>            | <b>93.1</b>  | <b>92.4</b> | <b>77.2</b> | <b>102.1</b> |
| <b>Average Index for 2H</b>            | <b>98.2</b>  | <b>78.1</b> | <b>92.6</b> | <b>103.4</b> |

Base year 2000=100

Source: Petroleum Unit, Prime Minister's Office

In Q4 2003, Machinery and Transport Equipment constituted 35.5 per cent of total imports. This was followed by Manufactured Goods (24.1 per cent), Food & live animals (14.7 per cent), Miscellaneous Manufactured Articles (12.6 per cent) and Chemicals (6.2 per cent).

With respect to the origin of imports, in 2003, 47.4 per cent of total imports were from ASEAN countries. This was followed by the USA (11.5 per cent), European Union (10.8 per cent), Japan (10 per cent), Hong Kong (6.6 per cent), China (4.9 per cent) and Australia (3 per cent).

In Q4 2003, 46.7 per cent of total imports were also from ASEAN countries. This was followed by the USA (10.9 per cent), Hong Kong (10.5 per cent), European Union (9.9 per cent), Japan (9.2 per cent), China (4.3 per cent) and Australia (3.1 per cent) (Chart 5.4).

Compared to Q3 2003, Brunei Darussalam's imports in Q4 2003 from Hong Kong increased significantly by 100.2 per cent, followed by Australia and Japan by 23.2 per cent and 4.7 per cent respectively. However there were reduction in imports from USA by 22.9 per cent followed by China (22.4 per cent) and European Union (18.3 per cent).

In comparison to Q4 2002, Brunei Darussalam's imports in Q4 2003 from Hong Kong also increased significantly by 116.3 per cent. However, there were reduction in imports from European Union by 63 per cent, followed by USA (60.8 per cent), Japan (17.6 per cent), Australia (12.1 per cent), China (6 per cent) and ASEAN (3.7 per cent).

**Average Weighted Crude Oil Price Index**

The average weighted Crude Oil Price Index (COPI) for the fourth quarter of 2003 increased by 9.1 per cent from 98.7 in Q3 03 to 107.7. Compared to the same period last year, the COPI for Q4 03 increased by 14.2 per cent from 94.3. For 2003 as a whole, the COPI increased by 19.0 per cent from 85.3 in 2002 to 101.5 (Table 6.1).

Brunei Darussalam's average weighted crude oil price rose by 10.4 per cent from US\$29.35 per barrel in September 2003 to US\$32.39 per barrel in October 2003. It however dropped slightly by 0.4 per cent to US\$32.27 in November 2003. It dropped further by 2.9 per cent to US\$31.35 per barrel in December 2003. The average weighted crude oil price stood at US\$32.00 per barrel in Q4 2003 compared to US\$29.33 per barrel in Q3 2003 and US\$28.02 per barrel during the same period last year. As a whole, average weighted crude oil price rose to US\$30.17 per barrel, an increase of 19.1 per cent compared to US\$25.33 per barrel in the previous year.

World oil prices were traded around US\$29.70 per barrel at the end of the third quarter of 2003. During the first week of October 2003, prices climbed to US\$30.40 a barrel as there was a growing perception in the oil market that Saudi Arabia was determined to rein in production to keep prices high. An Israeli attack on Syria that raised fears of heightened conflict in the Middle East as well as worries that a general strike in Nigeria could also cut global production also contributed to the rise in oil prices. The next few days saw oil prices dipped after weekly US statistics showed a bigger-than-expected rise in stockpiles of crude oil as the market shrugged off worries over a general strike in Nigeria.

On October 14, oil prices surged again to around US\$33.00 a barrel on OPEC's move to fresh output cut. The price surge was also fuelled by concerns over energy supplies for the coming winter in the northern hemisphere, and the low oil reserves of the major industrial consumers, which could be vulnerable in case of terrorist attacks and other emergencies. October 21 then saw oil prices fell to around US\$30.00 a barrel on talk of extra OPEC crude. The final week of October eventually saw oil prices fell to around US\$31.38 a barrel due to deteriorating security situation in Iraq (Chart 6.1).

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Oil prices fell again during the first week of November 2003 to around US\$30.79 a barrel as Russia called on OPEC to lift output. Prices rose again on November 10 to around US\$31.65 a barrel following a suicide bombing in Saudi Arabia. Prices then remained stable before falling continuously until the end of November to around US\$30.30 due to speculative selling and comments from Kuwait's energy minister opposing an output increase by OPEC to cool the oil market.

On December 2, oil prices fell to around US\$30.00 as OPEC signalled no supply cut. Prices remained stable during the first and second week of December 2003. Oil prices then surged to around US\$32.65 a barrel on December 22 as colder-than-normal weather was experienced in the US. Northeast, the world's biggest consumer of heating oil, reduced fuel inventories. Prices closed at the end of 2003 at around US\$32.15 a barrel.

**Outlook For 2004**

2004 will be another year of positive economic growth. Real GDP is forecasted to grow between 3-4 per cent in 2004. The oil and gas sector will continue to be a major partner contributor to the GDP growth together with the non-oil sector.

The oil and gas sector is expected to post growth of between 2-3 per cent in 2004, especially for the oil sector whose production could capitalise on the strength of the world market price<sup>1</sup>. Towards the end of 2003, the world's oil market price was anchored on a higher side of the price range of US\$22-28 per barrel. The market demand for the commodities is also expected to move positively with regional economies' favourable growth forecasts, especially that of Japan, China and South Korea. These three countries, together, absorb more than half of the total exports (oil and gas) of Brunei Darussalam in 2003. Currently, Brunei Liquefied Natural Gas (BLNG) is in the process of replacing its Main Cryogenic Heat Exchanger to enhance reliability and availability of LNG production in 2004-2005. However, this project will incur minimal disruption to the current level of production of LNG.

The non-oil sector, which comprises the government and private sector, is also projected to post continued growth of between 4-5 per cent in 2004. The government, in particular, will still be a significant contributor to the economy's growth and development. The government finance was in good shape in 2003 as it had posted a large budget balance and this may induce greater spending in 2004. Furthermore, its annual commitment to the 8<sup>th</sup> National Development Plan is anticipated to improve as more projects are expected to be ready for implementation during the second half of the national five-year plan period.

The non-oil private sector is also likely to post positive economic growth, barring unexpected significant events that may affect the economy adversely. The construction and related manufacturing industries, wholesale and retail trades, transport and communication and finance and insurance are among economic sectors that are projected to support the economic growth. The growth in these sectors will be largely channelled through fiscal and consumption linkages.

External trade will continue to be the main income earner for Brunei Darussalam. In particular, oil and LNG exports are projected to grow in view of the favourable price mentioned above and optimistic economic growth prospects of Brunei Darussalam's import trading partners. The non-oil exports which, to a large extent comprise of garments exports are also anticipated to grow further. In 2003, non-oil exports grew by 21.1 per cent.

<sup>1</sup>Brunei Shell Petroleum has projected oil production for 2004 to be around 215,000 barrels per day. Its decision to increase or decrease output also depends on plant capacity, and therefore even if price is low, it may decide to increase production in order to increase revenue.

**BRUNEI DARUSSALAM Q4 2003  
ECONOMIC REVIEW & OUTLOOK AND RECENT ECONOMIC DEVELOPMENTS**

The growing economy of Brunei Darussalam is expected to stimulate moderately the growth of monetary variables in 2004. Broad Money Supply M2 (Narrow Money Supply M1 + Quasi Money) has been growing steadily in 2003, although within a narrow band and this trend is expected to continue in 2004. Personal loans are a major part of the direction of loans. This and other major categories such as construction-related loans, general commercial loans and mortgages are expected to increase further in 2004. Furthermore, an optimistic sign of the growing economy could also be related to the declining non-performing loans in 2003 (12.5 percent in December 2003 compared to 15.5 percent in January 2003) and this trend is expected to continue in 2004.

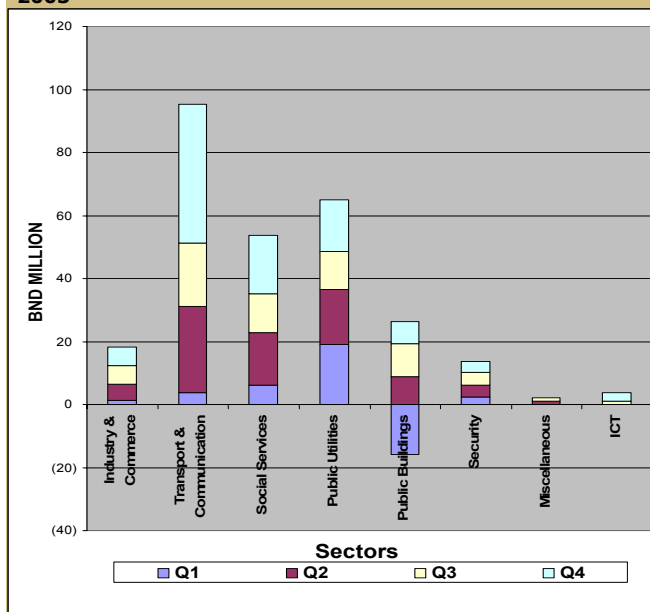
Relative price stability is a feature of the Brunei Darussalam economy for the past few decades, with generally low rates of inflation<sup>2</sup>. In 2003, between January and December, the Consumer Price Index hovered between 99.4 and 100.7 and averaged 100.3 for the year. Compared to 2002, the growth in CPI for 2003 was 0.3 percent. The general price level in 2004 is expected to grow modestly.

Brunei Darussalam continues to accommodate foreign labour by employing them in various occupational categories in the private sector. Between 2002 and 2003, employment as a whole grew by about 2 percent, contributed by approximately 2.3 percent growth of employment in the private sector. The moderate growth in the economy and the corresponding growth of employment is insufficient to positively influence the number of local job seekers which has increased by 5.9 percent during the same period. With the prospect of a growing non-oil private sector in 2004, employment growth is expected to follow.

<sup>2</sup>. With the exception of 1993 (+4.3 per cent), 1995 (+6.0 per cent) and 2002 (-2.3 per cent).

# 8th NATIONAL DEVELOPMENT PLAN

**Chart 1: SPENDING BY SECTORS IN Q1, Q2, Q3 AND Q4 OF 2003**



## Q4 Project Implementation Review

A total of BND 1 billion was allocated to implement some 542 projects of the third year of the 8<sup>th</sup> National Development Plan. Projects are broadly categorised according to major sectors, namely **Industry and Commerce, Transport and Communication, Social Services, Public Utilities, Public Buildings, Security, Miscellaneous and ICT.**

**Chart 1** illustrates the comparison in expenditure between Q1, Q2, Q3 and Q4 of 2003 for each major sector.

**The Transport and Communication Sector** recorded the highest expenditure, especially during Q4 2003 compared to the rest of the major sectors. Up to Q4, this sector spent BND 95 million (81 per cent) against approved warrants worth BND 118 million.

As a whole, Q4 2003 expenditure registered BND 98 million, which was higher than Q3 2003 with BND 67 million.

Spending in the **ICT sector** was low with total cumulative expenditure of only BND 3.9 million in 2003. However, expenditure in this sector showed a steady increase from no spending in Q1 2003 to BND 2.7 millions in Q4 2003. Q4 2003 expenditure of this sector was 129 per cent more than the expenditure in both Q1 2003 and Q3 2003, combined.

**TABLE 1: STATUS OF PROJECTS – Q4 2003**

| Status   | Number of Projects | 2003 Allocation BND million |
|--|--------------------|-----------------------------|
| Completed  | 90                 | 113                         |
| Under Implementation   | 181                | 539                         |
| Tender Awarded   | 5                  | 8                           |
| Awaiting Tender  | 33                 | 66                          |
| Tendering Process  | 28                 | 95                          |
| Concept formulation Design, appointment of consultants and KIV | 205                | 179                         |
| <b>Total</b>   | <b>542</b>         | <b>1,000</b>                |

## Q4 2003 IMPLEMENTATION ACHIEVEMENT: PHYSICAL STATUS

### A. Projects

Up to Q4 2003, out of 542 projects, a total of 90 projects were completed, involving a budget allocation of BND 113 million. **Table 1** summarizes various status of projects until the end of Q4 2003.

### B. Appointment of Consultants

During Q4 2003, 26 consultants were appointed, as shown in **Table 2.**

**TABLE 2: PROJECTS WITH APPROVED CONSULTANTS - Q4 2003**

| No | VOTE NO     | PROJECT DESCRIPTION   | DATE OF APPOINTMENT |
|----|-------------|---|---------------------|
| 1  | 801-010     | Agricultural Food Security Schemes - Development of Veterinary Diagnostics Laboratory and Veterinary laboratory | 2-Oct-03            |
| 2  | 801-009     | Development Schemes for Agricultural Research and Development   | 2-Oct-03            |
| 3  | 801-001     | Development Schemes for Broiler Industry – Phase 2  | 2-Oct-03            |
| 4  | 822-010     | Drainage and Water Supply Study   | 11-Nov-03           |
| 5  | 819-039     | ISD Complex   | 11-Nov-03           |
| 6  | 819-048     | New Fire Station at Brunei International Airport  | 15-Nov-03           |
| 7  | 824-001-002 | Development Programme for Science & technology Development (R&D Infra)  | 20-Nov-03           |
| 8  | 822-009     | Master Plan and Local Plan  | 24-Nov-03           |
| 9  | 822-011-004 | Road Study: Labi - Kuala Balai, Belait District, 17 km  | 24-Nov-03           |
| 10 | 822-015     | Review of Brunei Darussalam Master Plan   | 25-Nov-03           |
| 11 | 822-031     | Construction of Labi-Kuala Balai Road Kuala Belait  | 25-Nov-03           |
| 12 | 820-036     | Mengkabau Resettlement and Housing Scheme   | 4-Dec-03            |
| 13 | 819-053     | 1 Block of 5 Storey Building for Government Department, Tutong District   | 16-Dec-03           |
| 14 | 822-020     | Review of Brunei Darussalam Drainage Masterplan Studies   | 17-Dec-03           |
| 15 | 822-022     | Integrated Drainage Catchment Planning Studies Phase 2 - Jerudong, Kedayan dan mengsalut Catchments             | 17-Dec-03           |
| 16 | 822-024     | Sungai Tutong Flood Plain Management Study  | 17-Dec-03           |
| 17 | 817-010     | Demand Management and Supply Enhancement  | 18-Dec-03           |
| 18 | 822-028     | Water Demand and Resources Study  | 18-Dec-03           |
| 19 | 822-029     | Temburong Water Transfer Scheme - Feasibility Study   | 18-Dec-03           |
| 20 | 822-035     | Construction of New 1600mm OD Pipeline Along Jalan lamunin to Jalan Gadong                                      | 18-Dec-03           |
| 21 | 804-015     | Preparation of Industrial Sites (Phase 3)   | 18-Dec-03           |
| 22 | 817-004-006 | BSB/Muara/Tutong Water Supply Scheme Stage V1: (Improvement and Enhancement of Water Quality Control System)    | 18-Dec-03           |
| 23 | 828-002     | Third Battalion – Phase 2 - MT Complex  | 23-Dec-03           |
| 24 | 828-002     | Third Battalion – Phase 2 - Ammunition Storage  | 22-Dec-03           |
| 25 | 804-016-003 | Tourism (Cultural and Tourism Centre, Kampong Ayer)   | 23-Dec-03           |
| 26 | 819-049     | Renovation of Ministry of Finance Building for the Use of Ministry of Home Affairs                              | 23-Dec-03           |

## 8th NATIONAL DEVELOPMENT PLAN

## Q3 2003 IMPLEMENTATION ACHIEVEMENT: FINANCIAL STATUS

## Warrants Issued

The breakdown of financial warrants issued between January 2003 to December 2003, by major sectors is as shown in **Table 3**. A total of about BND 350 million worth of warrants for all major sectors were approved. The **Transport and Communication Sector** received the highest amount of about BND 118 million, accounting for 34 per cent of the total worth of warrants issued.

Table 3: 2003 ALLOCATION, WARRANT AND EXPENDITURE

|   |                             | 2003 Allocation (BND) | Warrants Issued (BND and %) <sup>1</sup> | EXPENDITURE (BND) |                   |                   |                   |                                     |
|---|-----------------------------|-----------------------|--|-------------------|-------------------|-------------------|-------------------|-------------------------------------|
|   |                             |                       |  | Jan – Mar 2003    | Apr – Jun 2003    | Jul – Sept 2003   | Oct – Dec 2003    | Cumulative (BND and %) <sup>2</sup> |
| 1 | Industry and Commerce       | 89,571,500            | 36,871,844 (10.52%)                      | 1,381,789         | 5,088,961         | 6,015,670         | 5,861,689         | 18,348,109 (20.51%)                 |
| 2 | Transport and Communication | 175,001,659           | 118,155,684 (33.72%)                     | 3,750,354         | 27,517,427        | 19,937,857        | 44,208,737        | 95,414,375 (32.58%)                 |
| 3 | Social Services             | 216,460,593           | 65,002,049 (18.55%)                      | 6,298,148         | 16,484,375        | 12,481,116        | 18,531,607        | 53,795,246 (45.22%)                 |
| 4 | Public Utilities            | 177,710,200           | 75,148,043 (21.45%)                      | 18,190,212        | 17,314,068        | 12,070,198        | 16,307,997        | 63,882,475 (35.79%)                 |
| 5 | Public Building             | 92,401,400            | 29,244,020 (8.35%)                       | -15,785,375       | 8,759,649         | 10,572,042        | 6,912,160         | 10,458,476 (11.38%)                 |
| 6 | Security                    | 65,104,217            | 15,015,950 (4.29%)                       | 2,315,000         | 3,791,573         | 4,142,248         | 3,515,210         | 13,764,031 (19.64%)                 |
| 7 | Miscellaneous               | 16,600,820            | 3,627,819 (1.04%)                        | 0                 | 1,083,154         | 946,150           | 0                 | 2,029,304 (12.01%)                  |
| 8 | ICT                         | 167,149,611           | 7,352,416 (2.10%)                        | 0                 | 1,582             | 1,185,876         | 2,716,483         | 3,903,941 (2.21%)                   |
|   | <b>Total</b>                | <b>1,000,000,000</b>  | <b>350,417,825</b>                       | <b>16,150,128</b> | <b>80,040,789</b> | <b>67,351,157</b> | <b>98,053,883</b> | <b>261,595,957 (26.16%)</b>         |

Source: JPKE, except information on Expenditure from Department of Financial Services, Ministry of Finance

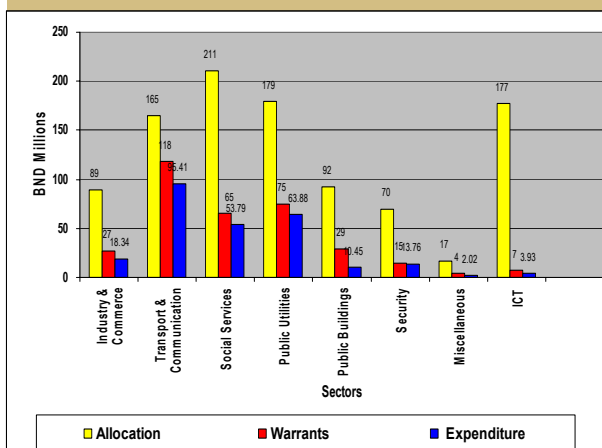
<sup>1</sup> % warrants issued against total warrants

<sup>2</sup> % of expenditure against allocations

## Expenditure

From **Table 3 and Chart 2** above, expenditure is shown by sectors. The cumulative total of expenditure charged to NDP's vote as recorded by the Department of Financial Services, Ministry of Finance in December 2003 was around BND 262 million. Expenditure charged in 2003 is also shown above. Q4 2003 showed an increase in spending by 46 per cent of Q3 2003. Up to Q4 2003, the total cumulative expenditure recorded was 74.7 per cent of the total cumulative warrants issued, but 26.2 per cent of total allocations for 2003.

CHART 2: NDP Major Sectors - Allocation, Warrants, Expenditure for 2003



## ANALYSIS OF ACHIEVEMENTS FOR Q4 OF 2003

Up to Q4 2003, expenditure was BND 262 million against BND 350 million worth of warrants issued. Q4 2003 recorded BND 98 million worth of expenditure which was higher compared to Q3 2003 with BND 67 million expended.

Expenditure during Q4 2003 (BND 98 million) was 29 per cent lower, compared to expenditure during Q4 (BND 138 millions).

However, for 2003, the last quarter of the year recorded an increase in expenditure performance, and development in the physical status of projects had correspondingly improved. Out of 542 projects (with allocation of BND 1 billion), 90 projects (with allocation of BND 113 million) were completed, which was about 23 per cent higher than Q3 2003.

In Q4 2003, 181 projects (as compared to 184 projects in Q3 2003) were implemented, while the remaining 271 projects (as compared to 285 projects in Q3 2003) were in various stages of development. These will be implemented in 2004.

Overall, expenditure in 2003 was 37 per cent lower than that of 2002.



## 8th NATIONAL DEVELOPMENT PLAN

## IMPLEMENTATION PROJECTION

Based on recent trends in Q3 and Q4 2003, as the financial performance of projects increased, the physical implementation of NDP projects have equally improved in the last quarter, compared to Q3 of 2003.

Performance in Q1 2004, and specifically Q2 2004, are also expected to improve. Three sectors namely **the Social Sector, the Public Utilities Sector and the Transport and Communication Sector** - are expected to continuously achieve higher spending of the annual allocation in the next quarter. Other sectors, such as **ICT, Public Buildings and Industry and Commerce sectors** will soon be picking up performance as the NDP enters the fourth year of its implementation. This is also based on the fact that out of 542 total projects with annual allocation of BND 1 billion, 181 projects with a total allocation of BND 539 million have commenced implementation in Q3 2003. A total of 61 projects with BND 90.5 million allocation, are currently in various processes of 'awaiting tender approvals'. Some of these projects are expected to commence implementation in 2004.

**TABLE 4. BUDGET ALLOCATION ACCORDING TO MAIN SECTORS**

| MAIN SECTOR                   | Scheme Value 2004/2005 | Allocation 2003 | Allocation 2004 - 2005 and Percentage Change |
|-------------------------------|------------------------|-----------------|--|
| 1 INDUSTRY AND COMMERCE       | 1,403,506,400          | 89,451,500      | 91,048,000                                   |
| 2 SOCIAL SERVICES             | 1,734,533,399          | 211,017,000     | 207,116,000                                  |
| 3 TRANSPORT AND COMMUNICATION | 839,309,600            | 165,132,100     | 167,642,000                                  |
| 4 PUBLIC UTILITIES            | 1,171,830,000          | 178,500,000     | 166,490,000                                  |
| 5 PUBLIC BUILDINGS            | 571,016,000            | 91,901,400      | 85,525,000                                   |
| 6 SECURITY                    | 316,475,000            | 70,098,000      | 93,150,000                                   |
| 7 MISCELLANEOUS               | 143,983,601            | 16,899,000      | 25,029,000                                   |
| 8 ICT                         | 1,119,346,000          | 177,001,000     | 64,000,000                                   |
| TOTAL                         | 7,300,000,000          | 1,000,000,00    | 900,000,000                                  |

## BUDGET ALLOCATION FOR 2004 – 2005

- ◆ For the Fiscal Year 2004-2005, the Government has allocated BND 900 million to implement a total of 480 projects under the 8<sup>th</sup> National Development Plan (NDP) with a Scheme Value of BND 5,487 million.
- ◆ The breakdown is that BND 526 million (58 per cent) will be used to implement 210 on-going project and the rest, BND 374 million (42 per cent) will be used to implement 270 new projects. The allocation according to Main Sectors is as shown in Table 4.
- ◆ The Industry and Commerce Sector consisting of agriculture, forestry, fishery, industrial development, commercial and entrepreneurial development, and Pulau Muara Besar Project is given BND 91 million to finance 67 projects, of which BND 16 million is allocated to implement 24 new projects with a scheme value of BND 425 million.
- ◆ The Social Services Sector which comprises of education, medical and health, government housing, national housing, religious affairs, public facilities and environment projects is given the highest allocation of BND 207 million or 23 per cent of the total development budget to implement 172 projects. BND 112 million from BND 207 million allocated for the sector, is to implement 116 new projects with the total scheme value of BND 831 million.
- ◆ The Transport and Communication Sector, which comprises of roads, civil aviation, marine and ports, telecommunications, radio and television, and postal services is given BND 168 million to implement 58 projects. BND 67 million from BND 168 million is allocated for 24 new projects with a scheme value of BND 281 million.
- ◆ BND 166 million is allocated to implement 83 projects under Public Utilities Sector, which comprises of electricity, sanitation, water supply and drainage. BND 76 million from BND 166 million allocated, is for 44 new projects with a scheme value of BND 308 million.
- ◆ BND 85 million is allocated to fund 49 projects under the Public Buildings Sector. Out of BND 85 million allocated, BND 23 million is to implement 28 new projects with a scheme value of BND 245 million.
- ◆ The Security Sector which includes RBAF Bolkiah, RBAF Penanjong, RBAF Muara, RBAF Miscellaneous Project and Police is given BND 93 million to implement 10 projects, out of which, 6 are new projects with a scheme value of BND 117 million, and the allocation is BND 28 million.
- ◆ The Miscellaneous Sector comprising feasibility studies and contingency is allotted BND 25 million.
- ◆ The Info-Communication Technology Sector, which was introduced in 2002 is allocated BND 64 million. This Sector undertakes 15 E-government projects. Out of BND 64 million allocated for the sector, BND 42 million is allocated to implement 12 new projects with a scheme value of BND 603 million.

## SHORT TERM ECONOMIC RECOVERY

Table 1: Implementation Status of Housing Development Scheme Phase 1 (PWD)

| Site                       | Package Number | No. Of Houses | Types of Houses | Status      |
|----------------------------|----------------|---------------|-----------------|-------------|
| <b>PROJECTS RETENDERED</b> |                |               |                 |             |
| Kg. Katok A                | 1              | 24            | E               | RE-TENDERED |
|                            | 2              | 26            | E               | ON GOING    |
| Sub Total                  | 2              | 50            | E               |             |
| <b>PROJECTS COMPLETED</b>  |                |               |                 |             |
| Kg Katok B                 | 3              | 22            | E               | COMPLETED   |
|                            | 4              | 25            | E               | COMPLETED   |
|                            | 5              | 24            | E               | COMPLETED   |
|                            | 6              | 21            | D               | COMPLETED   |
|                            | 7              | 23            | D               | COMPLETED   |
|                            | 8              | 23            | C               | COMPLETED   |
|                            | 9              | 24            | C               | COMPLETED   |
|                            | 10             | 19            | C               | COMPLETED   |
|                            | 11             | 29            | D               | COMPLETED   |
|                            | 12             | 20            | C               | COMPLETED   |
| 13                         | 20             | C             | COMPLETED       |             |
| Sub Total                  | 11             | 250           | C/D/E           |             |
| <b>TOTAL</b>               | <b>13</b>      | <b>300</b>    | <b>C/D/E</b>    |             |

As of 31 December 2003

Source: Department of Implementation and Monitoring, JPKE

Table 2: Implementation Status of Housing Development Scheme Phase 1 (HDD)

| Site                                | Contract Number | No. of Houses | Types of Houses  | Status               | Completion Date/ (Revised) |
|-------------------------------------|-----------------|---------------|------------------|----------------------|----------------------------|
| <b>PROJECTS RETENDERED</b>          |                 |               |                  |                      |                            |
| Kg. Pandan                          | H10B            | 22            | TERRACE          | AWARDED              | 31/10/2004                 |
| Kg. Rimba                           | H23B            | 13            | D                | AWAITING FOR AWARDED |                            |
|                                     | H29A            | 20            | D                | AWAITING FOR AWARDED |                            |
| <b>Sub Total : To Be Retendered</b> | <b>3</b>        | <b>55</b>     | <b>TERRACE/D</b> |                      |                            |
| <b>PROJECTS COMPLETED</b>           |                 |               |                  |                      |                            |
| Lambak Kanan                        | H35A            | 19            | D                | COMPLETED            |                            |
| Kg Pandan                           | H10A            | 5             | D                | COMPLETED            |                            |
|                                     | H10C            | 22            | TERRACE          | COMPLETED            |                            |
|                                     | H10D            | 22            | TERRACE          | COMPLETED            |                            |
| Kg Rimba                            | H23A            | 12            | D                | COMPLETED            |                            |
|                                     | H29B            | 32            | D                | COMPLETED            |                            |
|                                     | H29C            | 17            | D                | COMPLETED            |                            |
|                                     | H29D            | 27            | D                | COMPLETED            |                            |
| <b>Sub Total : Completed</b>        | <b>9</b>        | <b>156</b>    | <b>D,TERRACE</b> |                      |                            |
| <b>TOTAL</b>                        | <b>11</b>       | <b>211</b>    | <b>D,TERRACE</b> |                      |                            |

As of 31 December 2003

Source: Department of Implementation and Monitoring, JPKE

Table 3: Implementation Status of Infrastructure Phase 1 - (PWD)

| Site       | Project                        | Status  |
|------------|--------------------------------|---------|
| Kg Katok A | 1. Improvement of Jalan Tungku | DELAYED |
| Kg Katok B | 2. Supply & Laying Water Pipe  | DELAYED |

As of 31 December 2003

Source: Department of Implementation and Monitoring, JPKE

Table 4: Implementation Status of Housing Development Scheme -Phase 2 - (PWD)

| Site            | Package Number | No. of Houses | Types of Houses | Status               |
|-----------------|----------------|---------------|-----------------|----------------------|
| Kg Katok B      | 14             | 15            | D & E           | AWAITING FOR AWARDED |
|                 | 15             | 15            | E               | ON GOING             |
| Kg Katok A      | 16             | 14            | D               | DELAYED              |
| Kg Sungai Buloh | 17             | 22            | D               | ON GOING             |
|                 | 18             | 22            | D               | AWARDED              |
|                 | 19             | 28            | D               | ON GOING             |
|                 | 20             | 24            | D               | ON GOING             |
|                 | 21             | 24            | D               | ON GOING             |
|                 | 22             | 24            | D               | ON GOING             |
|                 | 23             | 23            | E               | ON GOING             |
|                 | 24             | 24            | E               | ON GOING             |
|                 | 25             | 15            | E               | ON GOING             |
|                 | <b>Total</b>   | <b>12</b>     | <b>250</b>      |                      |

as of 31 December 2003

Source: Department of Implementation and Monitoring, JPKE

## PUBLIC HOUSING DEVELOPMENT SCHEME

### First Phase

Two retendered were awarded during Q4 2003. Three other contracts are expected to be awarded soon. One contract scheduled to be retendered in early 2004 was still at the stage of preparing tender documents.

To date, a sum of BND 31,398,832 was spent under Phase 1, of which BND 20,690,191 was for projects implemented by PWD and BND 10,708,641 implemented by HDD.

### Construction of 300 houses by Public Works Department (PWD)

During Q4 2003, the contract for Package 2, retendered and awarded in July 2003 was progressing on time and expected to be completed by January 2004. The retendering of Package 1 involving 24 houses was still being prepared. The tender is expected to be out by 2004. The others 11 packages involving 250 houses in Kg Katok A and Kg Katok B had been completed. (Table 1).

Out of 250 houses, 111 houses completed houses in Kg Katok A and Kg Katok B had been handed over to successful applicants. The remaining other 139 houses are expected to be handed over in early 2004.

### Construction of 211 houses by Housing Development Department (HDD)

In Q4 2003, one retended contract (H10B) was awarded in October 2003. Two other similar contracts, (H23B) and (H29A) were expected to be awarded soon. The others 9 contracts involving 156 houses in Kg Rimba, Lambak Kanan and Kg Pandan had been completed. (Table 2)

### Infrastructure Works

Two infrastructure works involving road and water works at Kg Katok A were still delayed; First, the Improvement Works on Tungku Road was delayed due to the reallocation of existing services such as telecommunication, water, electrical and drainage works. Second, the Construction of Water Reticulation System at Kg. Katok B was also delayed for 3 months (Table 3).

### Second Phase

#### Construction of 250 houses by PWD

Based on revised schedules, 14 houses located at Kg. Katok A were delayed mainly due to additional infrastructure works. This contract would require extension of time and expected to be completed by the end of January 2004. A total of 15 houses at Kg. Katok B would be completed on time by the end of January 2004 (Table 4).

One retendered contract for houses involving 22 houses at Kg. Sungai Buloh retendered during Q4 2003 was awarded in October 2003. Another contract involving 22 houses at Kg. Katok B would soon be awarded. Eight contracts for 184 houses at Kg Sungai Buloh were progressing well.

### Infrastructure Works

By the end of Q4 2003, 5 contracts on infrastructure works, involving electrical, telecommunication and water supply works at Kg Katok A and Kg Katok B were going well on schedule. While another 5 contracts involving electrical, telecommunication and road works in Kg Sungai Buloh were behind schedule.

A total of BND 5,120,164 was spent in the second phase.

## SHORT TERM ECONOMIC RECOVERY

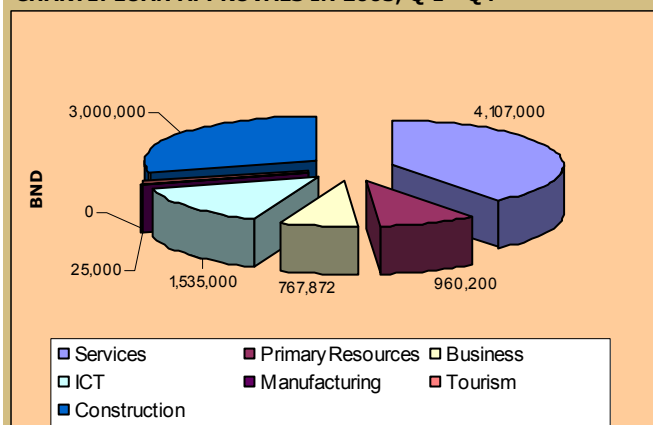
**Table 5. Loans Approved by Banks According To Economic Sectors, October - December 2003**

| SECTORS           | NUMBER OF LOANS APPROVED | LOAN AMOUNTS APPROVED THROUGH BANKS<br>(No. of Loans in bracket) |                  |                |                | TOTAL (BND)      |
|-------------------|--------------------------|--|------------------|----------------|----------------|------------------|
|                   |                          | BAIDURI (BND)  | HSBC (BND)       | IBB (BND)      | IDBB (BND)     |                  |
| SERVICES          | 7                        | 30,000<br>(1)  | 115,000<br>(2)   | 96,000<br>(3)  | 170,000<br>(1) | 411,000          |
| BUSINESS          | 1                        | 357,872<br>(1)   |                  |                |                | 357,872          |
| CONSTRUCTION      | 1                        |  |                  | 200,000<br>(1) |                | 200,000          |
| ICT               | 2                        |  | 1,500,000<br>(1) | 35,000<br>(1)  |                | 1,535,000        |
| PRIMARY RESOURCES | 1                        |  |                  | 500,000<br>(1) |                | 500,000          |
| <b>TOTAL</b>      | <b>12</b>                | <b>387,872</b>   | <b>1,615,000</b> | <b>831,000</b> | <b>170,000</b> | <b>3,003,872</b> |

**Table 6: Loans Approved in the Working Capital Credit Fund, Year 2001 - 2003**

| Sectors           | Year 2001 |                   | Year 2002 |                   | Year 2003 |                   | Total      |                   |
|-------------------|-----------|-------------------|-----------|-------------------|-----------|-------------------|------------|-------------------|
|                   | No        | Value BND         | No        | Value BND         | No        | Value BND         | No         | Value BND         |
| Services          | 16        | 2,805,000         | 23        | 3,911,000         | 32        | 4,107,000         | 71         | 10,823,000        |
| Primary Resources | 5         | 2,963,000         | 6         | 1,173,613         | 5         | 960,200           | 16         | 5,096,813         |
| Business          | 6         | 820,000           | 12        | 1,721,000         | 9         | 767,872           | 27         | 3,308,872         |
| ICT               | 10        | 4,963,604         | 6         | 3,016,000         | 2         | 1,535,000         | 18         | 9,514,604         |
| Manufacturing     | 0         | 0                 | 3         | 329,000           | 1         | 25,000            | 4          | 354,000           |
| Tourism           | 0         | 0                 | 2         | 555,000           | 0         | 0                 | 2          | 555,000           |
| Construction      | 9         | 2,288,906         | 10        | 4,026,372         | 8         | 3,000,000         | 27         | 9,315,278         |
| <b>Total</b>      | <b>46</b> | <b>13,840,510</b> | <b>62</b> | <b>14,731,985</b> | <b>57</b> | <b>10,395,072</b> | <b>165</b> | <b>38,967,567</b> |

**CHART1: LOAN APPROVALS IN 2003, Q 1 - Q4**



**Maintenance of Government Buildings, Compounds and Assets**  
**Table 7: Distribution of Works, Number of Works & Number of Successful Companies**

| PHASE        | TOTAL NO. OF WORKS | NUMBER OF WORKS AWARDED | NUMBER OF SUCCESSFUL COMPANIES |
|--------------|--------------------|-------------------------|--------------------------------|
| 1            | 51                 | 50                      | 31                             |
| 2            | 134                | 128                     | 82                             |
| 3            | 139                | 132                     | 68                             |
| 4            | 66                 | 55                      | 31                             |
| 5            | 22                 | 22                      | 17                             |
| <b>TOTAL</b> | <b>412</b>         | <b>387</b>              | <b>229</b>                     |

\* As of 30<sup>th</sup> September 2003

## WORKING CAPITAL CREDIT FUND SCHEME

In Q 4 of 2003, 12 loan applications with a total value of BND 3,003,872.00 were approved (Table 5). These loans were for financing projects in the sectors ICT (53.8 per cent), services (13.7 per cent), primary resources (16.7 per cent), business (11.2 per cent) and constructions (4.6 per cent).

With these figures for Q 4, the total amount of loans approved in the year 2003 is BND 10,395,072.00 (Chart 1). This brings the total number of loans approved in the last 3 years since the introduction of the scheme in January 2001 to 165, and the overall value BND 38,967,568.00 (Table 6). Although the loan amount for 2003 was lower than in 2001 and 2002, the value at almost BND 10.4 M indicates that the scheme continues to receive strong response from the local entrepreneurs.

## MAINTENANCE OF GOVERNMENT BUILDINGS, COMPOUNDS AND ASSETS

The maintenance of government buildings, compounds and assets under the Short-Term Economic Recovery Plan continues to be implemented by the Department of Planning and Estate Management, Ministry of Education and Department of Building Services, Public Works Department.

The project was implemented in 5 stages beginning March 2002 in which the first 2 phases were awarded in 2002. The third phase and the fourth phase of the project were awarded in the first and second quarter of 2003, respectively. The fifth phase was awarded in late December 2003.

There are five phases where the overall number of works was 412 works where 387 works were awarded and given to 229 successful companies (Table 7).

Under Phase 1, the total number of works was 51 and only 50 were awarded to 31 companies. For Phase 2, the total number of works were 134 where only 128 works were awarded to 82 companies. Under Phase 3, the total number of works was 139 and only 132 were awarded to 68 companies. A total of 66 works were under Phase 4, where only 55 works were awarded to 31 companies. Under Phase 5, a total of 22 works were awarded to 17 companies (Table 7).

Out of the total 50 contracts under Phase 1, as of 31<sup>st</sup> December 2003, 41 contracts have been completed, 5 contracts are still under final measurement stage, and 2 contracts are delayed whilst 2 contracts have been terminated due to failure of the awarded contractors to complete the contracts. Payments made for this phase totaled BND 923,356.79.

Under Phase 2, 82 contractors were given a total of 128 contracts amounting to BND 4,550,951.09. As of 31<sup>st</sup> December 2003, 103 contracts have been completed whilst 5 contracts are still under final measurement stage. 1 contract is still under implementation and 2 contracts are delayed. A total of 17 contracts were terminated due to failure of the awarded contractors to complete the contracts. Payment made for this phase totaled BND 3,687,431.10

For Phase 3, 68 contractors were awarded a total of 132 contracts amounting to BND 10,384,660.11. By the end of Q4 2003, 83 contracts have been completed, 7 contracts are still under final measurement stage, and 3 contracts are delayed. The remaining 34 contracts are still under implementation. 5 contracts have been terminated. Payments made for this phase totaled BND 3,667,847.47

Under phase 4, 33 contractors were awarded a total of 55 contracts with total value of BND 4,311,024.86. As of Q4 2003, 11 contracts have been completed whilst the remaining contracts are still under implementation.

## SMALL MEDIUM ENTERPRISES IN BRUNEI DARUSSALAM

**Table 1: No of establishments by employment size and industry in 2002**

| Industry                                 | 1-10         | 11-100       | 101 & more |
|--|--------------|--------------|------------|
| Agriculture, Forestry & Fishing          | 661          | 66           | 4          |
| Oil & Gas                                | 9            | 8            | 2          |
| Sawmilling & Timber                      | 11           | 23           | 0          |
| Mining & Manufacturing                   | 913          | 205          | 17         |
| Construction                             | 787          | 592          | 36         |
| Wholesale & Retail                       | 1066         | 330          | 14         |
| Restaurants & Hotels                     | 410          | 196          | 7          |
| Transports & Communication               | 254          | 69           | 3          |
| Financial, Insurance & Business Services | 215          | 102          | 13         |
| Community, Social & Personal Services    | 646          | 148          | 10         |
| <b>TOTAL</b>                             | <b>4,972</b> | <b>1,739</b> | <b>106</b> |

Source: Department of Labour

**Table 2: No of SMEs by Sector**

| Sector                                    | 1994         | 2000         | 2001         | 2002         |
|---|--------------|--------------|--------------|--------------|
| Agriculture, Forestry & Fishing           | 228          | 486          | 677          | 727          |
| Mining & Manufacturing                    | 619          | 1,451        | 1,142        | 1,169        |
| Construction                              | 938          | 1,081        | 1,282        | 1,379        |
| Wholesale & Retail                        | 938          | 1,124        | 1,420        | 1,396        |
| Coffeeshop, Restaurant & Hotels           | 264          | 410          | 590          | 606          |
| Transport & Communication                 | 237          | 269          | 320          | 323          |
| Financial, Insurance & Financial Services | 198          | 267          | 300          | 317          |
| Community, Social & Personal Services     | 568          | 707          | 845          | 794          |
| <b>TOTAL</b>                              | <b>3,990</b> | <b>5,795</b> | <b>6,576</b> | <b>6,711</b> |

Source: Department of Labour

Small medium enterprises (SMEs) are known to play a very important role in the development of a large number of economies around the world. SMEs have been identified as a 'seedbed' for larger enterprises and act as a 'cushion' to rapid changes and major global, often unexpected events. In the Asia Pacific economies alone, there are about 49 million SMEs which make up over 98 per cent of all enterprises, provide over 60 per cent of the private sector jobs and generate about 30 per cent of direct exports and 10 per cent of FDI value<sup>1</sup>. In Brunei Darussalam, SMEs are viewed as having a significant role on economic development. This article looks at the achievements of the SME sector in Brunei Darussalam and identifies factors important to the SMEs development. It will also look at the government's roles and assistance in developing the SMEs.

SMEs have a potential dynamic role as engines of growth through which long-term objectives of economic diversification can be achieved. SMEs development has been an important economic agenda of the country and ingrained in the National Development Plans. The Ministry of Industry and Primary Resources was established in 1989, with key responsibility to oversee and assist SMEs.

In the context of Brunei Darussalam, SMEs can be defined as business establishments that employ not more than 100 people or have fixed asset of not more than BND5 million. Enterprises employing not more than 10 people are categorised as small enterprises, while those employing between 11 to 100 people are medium enterprises.

The relative importance of SMEs in the economic structure is reflected in their numbers. In 2002, out of a total of 6,817 establishments in Brunei Darussalam, 97 per cent were SMEs (Table 1). Small enterprises made up 72.9 per cent (4,972) while 25.5 per cent (1,739) were medium enterprises. Wholesale and retail, construction, and mining and manufacturing were the main key sectors constituting about 58 per cent of all establishments.

The number of SMEs in an economy is an indicator of the entrepreneurial health. A large number of SMEs one economy has is an important asset as it can increase the degree of competitiveness of the country, precisely what any economy desires to be once trade and investment barriers are reduced. From 1994 to 2002, the number of SMEs had grown by about 68 per cent from 3,990 to 6,711 in 1994 and 2002 respectively.

Table 2 shows the overall sectoral distribution of enterprises between 1996 and 2002. The three main sectors namely mining and manufacturing, construction and wholesale and retail continued to be the key sectors.

Meanwhile the SME's share of private sector employment in Brunei Darussalam is high at 59.0 per cent similar to the likes of Hong Kong (59.6 per cent) and New Zealand (60 per cent), and higher than United States, Singapore and Canada at 41.5 per cent, 43.1 per cent and 49.5 per cent respectively<sup>2</sup>. In terms of the number of person per SME or known as entrepreneur density ratio, Brunei Darussalam does not score well at 50.6 which in the language of entrepreneurship means only one person in every 51 in Brunei Darussalam is an entrepreneur. Most developed countries have an average of 20 persons per SME. To achieve this level at today's population, Brunei Darussalam would need a total of 16,684 SMEs, an increase of 154 per cent in the current number.

<sup>1</sup> APEC SMEWG report (2002) Profile of SMEs and SME Issues 1990-2000 APEC Secretariat.

<sup>2</sup> Figure for Brunei is based on the preliminary report of the Brunei Economic Census 2001 while figures for other countries are from APEC SMEWG report (2002) Profile of SMEs and SME Issues 1990-2000 APEC Secretariat.



## SMALL MEDIUM ENTERPRISES IN BRUNEI DARUSSALAM

**Table 3: SME Financial Schemes**

| Scheme                                   | Agencies involved                                  | Sectors covered  | Loan Amount               |
|--|--|--|---------------------------|
| Enterprise Facilitation Financing Scheme | MIPR<br>IDBB                                       | Agriculture<br>Fishery<br>Tourism<br>Manufacturing   | Maximum of BND1.5 million |
| Microcredit Scheme                       | MIPR<br>IDBB                                       | Primary sectors<br>Tourism<br>ICT<br>Food industry<br>Cottage industry<br>Services           | Maximum of BND30 thousand |
| Working Capital Credit Fund Scheme       | JPKE<br>IDBB<br>IBB<br>Baiduri Bank<br>HSBC<br>UOB | Primary Sector<br>Tourism<br>ICT<br>Manufacturing<br>Construction<br>Retail<br>Other sectors | Maximum of BND1.5 million |

Sources: MIPR and JPKE

**Table 4 :Number of Enterprises by Size and Internet Access, 2000 and 2001**

|      |             | Small | Medium | Large | Total |
|------|-------------|-------|--------|-------|-------|
| 2000 | Have Access | 440   | 486    | 72    | 998   |
|      | No Access   | 1,452 | 572    | 6     | 2,030 |
| 2001 | Have Access | 471   | 492    | 70    | 1,033 |
|      | No Access   | 1,523 | 591    | 5     | 2,119 |

Source: Preliminary Report of the 2002 Economic Census, JPKE

There are a number of factors related to SME development in Brunei Darussalam. Access to inputs and supportive business and policy environment are one of the crucial factors. In addition, there are also 'pull' factors such as personal incentives and 'push' factors such as educational level, past managerial experiences and unemployment.

**Access to inputs**

Inputs such as raw materials, finance, technology and even information are the main ingredients to establishing an enterprise. Having been dependent on the production of oil and gas, Brunei Darussalam imports almost all of its consumption and capital goods. Prices in other countries naturally will affect the prices of raw materials and the cost of production. Further this may also result in supply uncertainties.

The government has set up financing schemes for local SMEs. These include the Enterprise Facilitation Financing Scheme and the Microcredit Financing Scheme which are administered by the Ministry of Industry and Primary Resources through the Islamic Development Bank Brunei, and the Working Capital Credit Fund Scheme, administered by JPKE through 5 local banks. However, access to finance remains an issue with some local SMEs as they cannot meet some of the banks' requirements, such as collaterals and personal guarantors. Besides these schemes and normal commercial loans, there is limited alternative for the local SMEs. Financial sources such as venture capitals or angel investors are still relatively foreign to Brunei SMEs.

The fast evolving ICT development also has its role in the SMEs development. It has been known that the digital divide is a significant problem faced by many developing countries; it can hamper the degree of one's competitiveness. Access to Internet allows businesses around the world to participate in the international economy and to compete with one another. Further it serves as the most cost effective means of obtaining information. The Brunei Economic Census reports that only one-third of the overall enterprises in 2000 had access to Internet. Out of this, 926 are SMEs, which constitute 31 per cent of the total SMEs and 30.6 per cent of overall enterprises. The number increased slightly to 963 in 2001. This simply shows that the digital divide in Brunei Darussalam is quite distinct.

**Policy and Business Environment**

The development of SMEs and ensuring their survivals during unfavourable economic climate have been among the main thrusts of the SME policy. This can be demonstrated through a number of events. Beginning with the establishment of the Ministry of Industry and Primary Resources, the development of SMEs has since become one of the main objectives in the National Development Plans, notably in the Eighth National Development Plan:

"In pursuing the diversification policy, the industrial base needs to be expanded by establishing more small and medium industries (SMEs). Towards this end, the government will provide the necessary infrastructure and incentives to facilitate the establishment and expansion of industries."

During the period of economic downturn in the late 1990s, SMEs stood as one of the main concerns of the government. The Brunei Darussalam Economic Council, which was set up in the wake of this downturn, produced a report recommending an action plan for recovery. A number of programmes and strategies were put forward, notably the privatisation programme and short-term economic recovery programmes. One specific plan was to provide financial assistance to SMEs. These measures were taken to enable the existing



## SMALL MEDIUM ENTERPRISES IN BRUNEI DARUSSALAM

SMEs to reap the opportunities presented in the recovery programmes and to ensure their survivals and continued growth. On 26<sup>th</sup> November 2001, the Brunei Economic Development Board was formed. Apart from carrying the roles of promoting Brunei Darussalam as an investment destination, the Board will assist and facilitate industrial development as a whole, which will support the development of SMEs. All of these give a clear signal and evidence on the strong priority the government accords to SMEs. From time to time, the government will review its policies to ensure a conducive business environment for the SMEs.

### **Pull Factor**

While it is true that banks appear to be traditional and cautious in dispersing funds, this should not be a total hindrance for new enterprises to be formed. There are other factors which are crucial to the development of SMEs. These include willingness to take risk, diligence and the attitude of 'when there is a will, there will be a way' on the part of entrepreneurs. Personal motivation of being an 'employer' rather than an 'employee', and the tenacity to overcome risks and challenges are priceless traits which mark the characteristics of a successful entrepreneur.

The presence of the booming oil sector is a boon to Brunei Darussalam. It has driven up wages in all sectors, created high levels of wealth and established a well-paid public sector, a phenomenon known as 'Dutch Disease' commonly encountered in oil-producing countries. This however, has somewhat worked against SMEs development. For most people in Brunei Darussalam, according to Heeks (1998), moving into business is most certainly not an economic necessity. Hydrocarbon revenues have meant that both current and retired public servants are sufficiently well-off that there are few financial incentives for them to risk their salaries and perks, or pensions and 'nest eggs'. Even the unemployed are well provided for through the incomes of other family members<sup>3</sup>. This scenario no doubt, presents a considerable challenge to planners and policy-makers on developing the SMEs.

### **Push Factor**

Education and skill have positive correlation with new SMEs creation. With regard to skills, the government has set up a number of centres which conduct various programmes on entrepreneurial development. These include the Resource and Standard Centre, Ministry of Industry and Primary Resources, the Youth Development Centre and the Arts and Handicraft Training Centre, Ministry of Culture Youth and Sports, the Entrepreneurship Section, Department of Technical Education, Ministry of Education and the Entrepreneurial Development Unit, Universiti Brunei Darussalam.

Unemployment level should typically bear positive correlation with the emergence of new SMEs. A high level of unemployment will spur the emergence of many entrepreneurs into the business market. This however, might not be the case in Brunei Darussalam. The availability of family supports and the attitude of waiting for job are still prominent among unemployed youths. On the other hand, retirees and pensioners from government services, who may serve as potential pool of new entrepreneurs primarily lack experience and exposure in business activities. These factors contribute to the low creation of new SMEs despite a large source of potential entrepreneurs.

<sup>3</sup>Heeks,R. (1998) Small Enterprise Development and the 'Dutch Disease' in a Small Economy: The Case of Brunei, IDPM Discussion Paper Series (56), UK: University of Manchester.

## SMALL MEDIUM ENTERPRISES IN BRUNEI DARUSSALAM

**Conclusion**

To conclude, it is imperative for Brunei Darussalam to develop its SMEs not only because they have the potential for the growth of employment and incomes but also serve as a means to achieve the economic diversification objective. The number of SMEs needs to be increased and the cluster of sectors diversified. Existing SMEs should be strengthened and they must make full use of current technology in order to ensure their competitiveness.

While there are a number of pertinent issues facing the SMEs, the government will attempt to facilitate the needs of the group. The current government's assistance, either financially or in terms of policies will be reviewed from time to time for improvement. At the same time, the SMEs are urged to continuously put committed efforts and become active players in the private sector development. While finance can be obtained through borrowing and skills developed through learning, willingness to take risk and perseverance must be self-cultured. The government as the facilitator and the private sector as the main player need to work together. Only when both parties work in tandem will the national objective on economic development and aspiration for the private sector to be the 'engine of growth' can be successfully attained

## LIST OF JPKE PUBLICATIONS AVAILABLE FOR PURCHASE

| No. | List   | BND   |
|-----|--|-------|
| 1.  | <b>Brunei Darussalam Statistical Yearbook 82 / 83</b>                      | 7.00  |
| 2.  | <b>Brunei Darussalam Statistical Yearbook 83/84</b>                        | 7.00  |
| 3.  | <b>Brunei Darussalam Statistical Yearbook 2000 / 2001</b>                  | 8.00  |
| 4.  | <b>Brunei Darussalam Statistical Yearbook 2002</b>                         | 8.00  |
| 5.  | <b>Brunei Statistics of External Trade 1991</b>                            | 20.00 |
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| 20. | <b>Seventh National Development Plan 1996-2000</b>                         | 15.00 |
| 21. | <b>Rancangan Kemajuan Negara ke 7 1996-2000</b>                            | 15.00 |
| 22. | <b>Rancangan Kemajuan Negara ke 4 1980-1984</b>                            | 7.00  |
| 23. | <b>Summary Tables of the Brunei Population Census 1991</b>                 | 20.00 |
| 24. | <b>Report on the 1991 Population Census</b>                                | 20.00 |
| 25. | <b>Report on the 1991 Housing Census</b>                                   | 20.00 |
| 26. | <b>Report on the Labour Force Survey 1995</b>                              | 10.00 |
| 27. | <b>Demographic Situation &amp; Population Projection 1991 – 2011</b>       | 10.00 |
| 28. | <b>PERJALANAN NBD memasuki ALAF BARU (Kulit Nipis)</b>                     | 25.00 |
| 29. | <b>PERJALANAN NBD memasuki ALAF BARU (Kulit Tebal)</b>                     | 40.00 |
| 30. | <b>The JOURNEY Brunei Darussalam into the next Millennium (Hard Cover)</b> | 40.00 |
| 31. | <b>Preliminary Report of the Population and Housing Census 2001</b>        | 2.50  |
| 32. | <b>Consumer Price Index for Negara Brunei Darussalam Base 1990 = 100</b>   | 7.00  |
| 33. | <b>Preliminary Report of the 2002 Economic Census</b>                      | 2.50  |

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### WHAT'S IN THE NEXT ISSUE

1. Q1 2004 Economic Review and Outlook;
2. Q1 2004 Short term – economic recovery measures – reviews and new projects;
3. 8th NDP – Q1 2004 Project implementations.



***The Editors Welcome any comments and suggestions from readers through:-***

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**THE EDITOR**  
**BRUNEI ECONOMIC BULLETIN (BEB)**  
**JPKE (DEPARTMENT OF ECONOMIC PLANNING AND DEVELOPMENT)**  
**PRIME MINISTER'S OFFICE**

*Inside this issue:*

## Approved Price Certificate Issued During the Forth Quarter 2003

| COMPANIES  | TYPES / CAR MODELS                                  | ACCESSORIES                                       | CERTIFICATE REFERENCE             | SR PRICES (BND)                   |           |
|--|---|---|-----------------------------------|-----------------------------------|-----------|
| <b>GHK MOTORS</b>  | MITSUBISHI MAGNA EXECUTIVE 3.5 cc<br>A/T F38ATRDERJ |   | 11/10/2003<br>JPKE/PC/50/4        | 34,600.00                         |           |
|  | MITSUBISHI MAGNA VERADA 3.5 cc<br>A/T F38ATYXERJ    |   | 11/10/2003<br>JPKE/PC/50/4        | 44,500.00                         |           |
|  | MITSUBISHI LANCER EVOLUTION VIII M/T<br>CT9ASJGF2   |   | 04/11/2003<br>JPKE/PC/50/4        | 67,300.00                         |           |
|  | CHEVROLET AVEO 1.5 A/T<br>SEDAN & HATCHBACK         |   | 25/11/2003<br>JPKE/PC/50/4        | 20,250.00                         |           |
|  | CHEVROLET AVEO 1.5 M/T<br>SEDAN & HATCHBACK         |   | 25/11/2003<br>JPKE/PC/50/4        | 18,850.00                         |           |
|  | <b>SETIA MOTORS</b>                                 | HYUNDAI COUPE FX 2.0 CVVT ENGINE<br>A/T CBCGS6B   |                                   | 16/10/2003<br>JPKE/PC/50/03PT II  | 25,100.00 |
|  | <b>QAF AUTO</b>                                     | BMW 330 4DRS SALOON<br>A/T DIESEL                 |                                   | 11/10/2003<br>JPKE/PC/50/14       | 87,600.00 |
|  | <b>BOUSTEAD</b>                                     | NISSAN SUNNY EX- SALOON M/T<br>CDGARSFN16EYAK3--- |                                   | 04/11/2003<br>JPKE/PC/29/13PT VII | 23,750.00 |
| NISSAN SUNNY EX- SALOON A/T<br>CDGARSAN16EYAK3---        |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 25,350.00                         |           |
| NISSAN SUNNY SUPER- SALOON A/T<br>CDGARSAN16EYANCKSB.    |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 27,100.00                         |           |
| NISSAN PRIMERA WAGON A/T<br>TDAAREZP12EDAY003Z           |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 38,600.00                         |           |
| NISSAN ELGRAND 5A/T<br>ELJARLKE51ED7YHOOY                |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 71,300.00                         |           |
| NISSAN 350 Z 5A/T<br>GLJARSNZ33EDAY002Z                  |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 68,350.00                         |           |
| NISSAN PATROL WAGON GRX 4A/T<br>TWSSRHAY61URAC-C---      |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 60,350.00                         |           |
| NISSAN URVAN MICROBUS 9 SEATER M/T<br>TWS4RPFE25DWBY140y |   |   | 04/11/2003<br>JPKE/PC/29/13PT VII | 37,450.00                         |           |
| NISSAN CEFIRO VQ23 DE 4A/T<br>BLNURGAJ31EYAJ---F-        |   |   | 20/11/2003<br>JPKE/PC/29/13PT VII | 46,000.00                         |           |
| SUZUKI IGNIS 1.3GL 5DRS A/T                              |   |   | 4/11/2003<br>JPKE/PC/29/13PT VII  | 19,100.00                         |           |
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| Boustead            | 1 |
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| Premier Automobiles | 3 |
| Kim Lee Hong Motor  | 3 |
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|--------------------|--|--|---|-----------------------------|----------------------------|
| <b>NBT SDN BHD</b> | TOYOTA PRADO WAGON 3.0 cc M/T DIESEL<br>LJ120R-GKMEE L/S   |  | 20/12/2003<br>JPKE/PC/50/6                            | 39,950.00                   |                            |
|                    | TOYOTA PRADO WAGON 3.0 cc M/T DIESEL<br>LJ120R-GKMEE H/S   |  | 20/12/2003<br>JPKE/PC/50/6                            | 52,100.00                   |                            |
|                    | TOYOTA PRADO WAGON 3.0 cc A/T DIESEL<br>KZJ120R-GKPETQ L/S |  | 20/12/2003<br>JPKE/PC/50/6                            | 63,250.00                   |                            |
|                    | TOYOTA PRADO WAGON 3.0 cc A/T DIESEL<br>KZJ120R-GKPETQ H/S |  | 20/12/2003<br>JPKE/PC/50/6                            | 72,900.00                   |                            |
|                    | TOYOTA RAV 4 WAGON 2.4 cc M/T<br>ACA23R-AWMNKQ             |  | 20/12/2003<br>JPKE/PC/50/6                            | 42,050.00                   |                            |
|                    | TOYOTA RAV 4 WAGON 2.4 cc A/T L/S<br>ACA23R-AWMNKQ         |  | 20/12/2003<br>JPKE/PC/50/6                            | 43,850.00                   |                            |
|                    | TOYOTA RAV 4 WAGON 2.4 cc A/T H/S<br>ACA23R-AWMNKQ         |  | 20/12/2003<br>JPKE/PC/50/6                            | 47,900.00                   |                            |
|                    | TOYOTA ECHO 1.0 cc M/T H/S.<br>SCP10R-AHMRK                |  | 20/12/2003<br>JPKE/PC/50/6                            | 21,200.00                   |                            |
|                    | TOYOTA ECHO 1.0 cc A/T I./S.<br>SCP10R-AHPRK               |  | 20/12/2003<br>JPKE/PC/50/6                            | 21,800.00                   |                            |
|                    | TOYOTA ECHO 1.0 cc M/T L/S.<br>SCP10R-AHMRK                |  | 20/12/2003<br>JPKE/PC/50/6                            | 19,650.00                   |                            |
|                    | TOYOTA ECHO 1.0 cc A/T H./S.<br>SCP10R-AHPRK               |  | 20/12/2003<br>JPKE/PC/50/6                            | 23,400.00                   |                            |
|                    | TOYOTA CAMRY 2.0 cc A/T<br>ACV31R-AEPGKW                   |  | 20/12/2003<br>JPKE/PC/50/6                            | 44,950.00                   |                            |
|                    | TOYOTA CAMRY 3.0 cc A/T<br>MCV30R-AEPGKW                   |  | 20/12/2003<br>JPKE/PC/50/6                            | 50,900.00                   |                            |
|                    | TOYOTA COROLLA 2.0 cc DIESEL M/T<br>CE120R-AEMDS           |  | 20/12/2003<br>JPKE/PC/50/6                            | 25,000.00                   |                            |
|                    | TOYOTA COROLLA 1.6 cc M/T<br>ZZE121R-AEMNK                 |  | 20/12/2003<br>JPKE/PC/50/6                            | 28,950.00                   |                            |
|                    | LEXUS IS 200 4DRS SEDAN A/T H/S<br>GXE10R AEPVKQ           |  | 20/12/2003<br>JPKE/PC/50/6                            | 54,000.00                   |                            |
|                    | LEXUS ES 300 4DRS SEDN A/T<br>MCV30R BEAGKQ                |  | 20/12/2003<br>JPKE/PC/50/6                            | 65,650.00                   |                            |
|                    | LEXUS RX 300 5DRS WAGON A/T<br>MCU35R AWAGKW               |  | 20/12/2003<br>JPKE/PC/50/6                            | 79,650.00                   |                            |
|                    | LEXUS LS 430 4DRS SEDAN A/T<br>UCF30-AETGKWQ               |  | 20/12/2003<br>JPKE/PC/50/6                            | 139,650.00                  |                            |
|                    | LEXUS LX 470 5DRS WAGON A/T<br>UZJ100R GNAGKQ              |  | 20/12/2003<br>JPKE/PC/50/6                            | 126,900.00                  |                            |
|                    | <b>GRAND MOTORS</b>  | MAZDA F/L MPV 3.0L 5-SPEED A/T<br>LE73-AAA |   | 20/12/2003<br>JPKE/PC/50/15 | 47,450.00                  |
|                    |  | <b>HAPPY MOTORING</b>                      | HONDA CR-V 2.0RV I 4WD<br>RD5844PL KU - EL 2.0 cc A/T |                             | 05/11/2003<br>JPKE/PC/50/8 |
|                    | HONDA JAZZ 1.4LX 5-DOOR M/T<br>GD1753PL KT-TS 1.4cc        |  |   | 24/11/2003<br>JPKE/PC/50/8  | 24,850.00                  |
|                    | HONDA STREAM 2.0ABH WAGON A/T<br>RN3874E9 KU-50 2.0cc      |  |   | 20/12/2003<br>JPKE/PC/50/8  | 38,650.00                  |
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### Approved Price Certificate Issued During the Forth Quarter 2003

| COMPANIES                      | TYPES /<br>CAR MODELS   | ACCESSORIES                                     | CERTIFICATE<br>REFERENCE    | SR PRICES<br>(BND)          |           |
|--------------------------------|---|---|-----------------------------|-----------------------------|-----------|
| <b>PREMIER<br/>AUTOMOBILES</b> | FORD 2004 MONDEO WAGON 2.0 DIESEL                             |   | 19/11/2003<br>JPKE/PC/50/18 | 31,150.00                   |           |
|                                | FORD EVEREST 2.5L<br>DIESEL M/T                               |   | 19/11/2003<br>JPKE/PC/50/18 | 39,600.00                   |           |
|                                | FORD MONDEO 2.0 TDI 4 DRS SEDAN M/T<br>(NON- METALLIC PAINT ) |   | 05/11/2003<br>JPKE/PC/50/18 | 28,850.00                   |           |
|                                | FORD MONDEO 2.0 TDI 4DRS SEDAN M/T<br>(METALLIC PAINT)        |   | 05/11/2003<br>JPKE/PC/50/18 | 29,700.00                   |           |
|                                | <b>KIM LEE HONG<br/>MOTOR</b>                                 | HOLDEN COMMODORE VY EXECUTIVE A/T<br>SEDAN 3.8L |                             | 20/12/2003<br>JPKE/PC/50/17 | 47,800.00 |
| <b>TCY MOTORS</b>              | PEUGEOT 607 DIAMANT 2.9 E A/T<br>9DXFXF A/T                   |   | 07/10/2003<br>JPKE/PC/50/2  | 72,900.00                   |           |
|                                | SSANGYONG KORANDO 602 TD A/T<br>DIESEL SOFT TOP KPTM4B1DS3P   |   | 10/11/2003<br>JPKE/PC/50/2  | 34,500.00                   |           |
|                                | SSANGYONG REXTON RX290 M/T DIESEL<br>KPTHOB1DS3OP             |   | 10/11/2003<br>JPKE/PC/50/2  | 34,250.00                   |           |
|                                | SSANGYONG REXTON RX290 A/T DIESEL<br>2WD<br>KPTHOB1DS3P       |   | 19/11/2003<br>JPKE/PC/50/2  | 35,350.00                   |           |
|                                | AUDI A4 AVANT 1.8T MU FR A/T<br>8E50AH                        |   | 20/12/2003<br>JPKE/PC/50/2  | 63,400.00                   |           |
|                                | AUDI A4 CABRIOLET 2.4 MU FR A/T<br>8H70HH                     |   | 20/12/2003<br>JPKE/PC/50/2  | 81,500.00                   |           |
|                                | AUDI A4 1.8T MU FR A/T<br>8E20AH                              |   | 20/12/2003<br>JPKE/PC/50/2  | 60,150.00                   |           |
|                                | AUDI A4 2.0 M U FR A/T<br>8E20BH                              |   | 20/12/2003<br>JPKE/PC/50/2  | 53,300.00                   |           |
|                                | <b>MAJU MOTORS</b>  | VOLKSWAGEN BEETLE CABRIOLET 2.0 A/T             |                             | 08/11/2003<br>JPKE/PC/50/16 | 52,850.00 |
|                                | RENAULT MEGANE 1.6 A/T<br>5DRS HATCHBACK PETROL               |   | 20/11/2003<br>JPKE/PC/50/16 | 31,350.00                   |           |
|                                | RENAULT MEGANE 1.4 M/T 5DRS<br>HATCHBACK PETROL               |   | 15/11/2003<br>JPKE/PC/50/16 | 27,850.00                   |           |

**SOME ON THE ROAD (OTR) PRICES DO NOT INCLUDE OPTIONAL ACCESSORIES AS LISTED. PLEASE CARE TO CHECK PRICE CERTIFICATES**

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## Notes